

## THE CITY OF NEW YORK OFFICE OF THE COMPTROLLER 1 CENTRE STREET NEW YORK, N.Y. 10007-2341

## Scott M. Stringer

November 15, 2016

Mr. Martin Akins Senior Vice President, General Counsel & Corporate Secretary Express Scripts Holding Company One Express Way Saint Louis, MO 63121

Dear Mr. Akins:

I write to you on behalf of the Comptroller of the City of New York, Scott M. Stringer. The Comptroller is the custodian and a trustee of the New York City Employees' Retirement System, the New York City Fire Department Pension Fund, The New York City Teachers' Retirement System, and the New York City Police Pension Fund, and custodian of the New York City Board of Education Retirement System (the "Systems"). The Systems' boards of trustees have authorized the Comptroller to inform you of their intention to present the enclosed proposal for the consideration and vote of stockholders at the Company's next annual meeting.

Therefore, we offer the enclosed proposal for the consideration and vote of shareholders at the Company's next annual meeting. It is submitted to you in accordance with Rule 14a-8 of the Securities Exchange Act of 1934, and I ask that it be included in the Company's proxy statement.

Letters from State Street Bank and Trust Company certifying the Systems' ownership, for over a year, of shares of Express Scripts Holding common stock are enclosed. Each System intends to continue to hold at least \$2,000 worth of these securities through the date of the Company's next annual meeting.

We would welcome the opportunity to discuss the proposal with you. Should the Board of Directors decide to endorse its provision as corporate policy, we will withdraw the proposal from consideration at the annual meeting.

Please feel free to contact me at (212) 669-2536 or mbudha@comptroller.nyc.gov if you would like to discuss this matter.

Sincerely,

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Enclosures

RESOLVED: Shareholders request that Express Scripts Holding Company report annually to the board and publicly to shareholders, identifying whether there exists a gender pay gap among the company's employees, and if so, outline the measures being taken (policies, programs, goals etc.) to eliminate any such pay disparities and to facilitate an environment that promotes opportunities for equal advancement for women. The gender pay gap is defined as the difference between male and female earnings expressed as a percentage of male earnings according to the Organization for Economic Cooperation and Development. The report should be prepared by December 2017 at reasonable cost and omit proprietary information.

## Supporting Statement

Women earn about 78 cents for every dollar earned by their male peers. Differences in age, education, years of experience etc. may explain some of this difference. However, a study by Glassdoor (*Demystifying the Gender Pay Gap*) of over 500,000 self-reported salary data points on its website shows that even after adjusting for these factors, there is an unexplained, statistically significant pay gap of 5.4% (the adjusted gender pay gap) between men and women in the US.

The study also revealed that the healthcare and insurance industries both have an adjusted gender pay gap of 7.2% - the largest of 25 industries studied. This means that women earn about 93 cents for every dollar earned by men "working in the same job title, same company, and with similar background and experience," (https://research-content.glassdoor.com/app/uploads/sites/2/2016/03/Glassdoor-Gender-Pay-Gap-Study.pdf). This gap is 33% higher than the average adjusted gender pay gap for the US.

The gender pay gap is real – salesforce.com commissioned an analysis of its salaries and spent \$3 million correcting for statistically significant gender-based salary differences for 6% of its workforce.

Many studies conclude that gender and other forms of diversity matter to a company's performance. Gender-diverse and ethnically diverse companies are likely to outperform by 15% and 35% respectively (<a href="http://www.mckinsey.com/business-functions/organization/our-insights/why-diversity-matters">http://www.mckinsey.com/business-functions/organization/our-insights/why-diversity-matters</a>). This raises concerns about whether companies are positioned to attract the best talent, if similar work is not being equally compensated.

The gender pay gap has attracted the attention of the public, companies and regulators. The Paycheck Fairness Act, which seeks to strengthen existing equal pay regulations, is pending in Congress; the President has taken executive actions, and 57 companies have signed the White House Equal Pay Pledge. Companies that file EEO-1 data on the breakdown of their workforce by race/ethnicity and gender across ten job categories, will soon have to submit compensation data across 12 pay bands. Massachusetts and NYC are taking actions to ban employers from asking applicants about previous pay.

Despite some progress, pay inequity and advancement opportunities remain concerns for the healthcare industry, of which the Company is a part. Women comprise 78% of the healthcare workforce but remain underrepresented at the leadership level. At Fortune 500 healthcare companies, women represent only about 20% of executive leadership teams and 63% of these companies have less than 25% women on their boards (<a href="https://rockhealth.com/the-state-of-healthcare-gender-diversity-2016/">https://rockhealth.com/the-state-of-healthcare-gender-diversity-2016/</a>).



State Street Bank and Trust Company Public Funds Services 1200 Crown Colony Drive 5th Floor Quincy, MA, 02169 Telephone (617) 784-6378 Facsimile: (617) 786-2211

dfarrell@statestreet.com

November 15, 2016

Re: New York City Employee's Retirement System

To whom it may concern,

Please be advised that State Street Bank and Trust Company, under DTC number 997, held in custody continuously, on behalf of the New York City Employee's Retirement System, the below position from October 1, 2015 through today as noted below:

Security:

**EXPRESS SCRIPTS HOLDING COMPANY** 

Cusip:

30219G108

**Shares:** 

481,744

Please don't hesitate to contact me if you have any questions.

Sincerely,

Derek A. Farrell



State Street Bank and Trust Company Public Funds Services 1200 Crown Colony Drive 5th Floor Quincy, MA, 02169 Telephone: (617) 784-6378 Facsimile: (617) 786-2211

dfarrell@statestreet.com

November 15, 2016

Re: New York City Police Pension Fund

To whom it may concern,

Please be advised that State Street Bank and Trust Company, under DTC number 997, held in custody continuously, on behalf of the New York City Police Pension Fund, the below position from October 1, 2015 through today as noted below:

Security:

**EXPRESS SCRIPTS HOLDING COMPANY** 

Cusip:

30219G108

**Shares:** 

123,164

Please don't hesitate to contact me if you have any questions.

Sincerely,

Derek A. Farrell



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dfarrell@statestreet.com

November 15, 2016

Re: New York City Fire Department Pension Fund

To whom it may concern,

Please be advised that State Street Bank and Trust Company, under DTC number 997, held in custody continuously, on behalf of the New York City Fire Department Pension Fund, the below position from October 1, 2015 through today as noted below:

**Security:** 

**EXPRESS SCRIPTS HOLDING COMPANY** 

Cusip:

30219G108

**Shares:** 

28,119

Please don't hesitate to contact me if you have any questions.

Sincerely,

Derek A. Farrell



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dfarrell@statestreet.com

November 15, 2016

Re: New York City Board of Education Retirement System

To whom it may concern,

Please be advised that State Street Bank and Trust Company, under DTC number 997, held in custody continuously, on behalf of the New York City Board of Education Retirement System, the below position from October 1, 2015 through today as noted below:

Security:

**EXPRESS SCRIPTS HOLDING COMPANY** 

Cusip:

30219G108

**Shares:** 

31,740

Please don't hesitate to contact me if you have any questions.

Sincerely,

Joseph & Annell Derek A. Farrell



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dfarrell@statestreet.com

November 15, 2016

Re: New York City Teachers' Retirement System

To whom it may concern,

Please be advised that State Street Bank and Trust Company, under DTC number 997, held in custody continuously, on behalf of the New York City Teachers' Retirement System, the below position from October 1, 2015 through today as noted below:

Security:

**EXPRESS SCRIPTS HOLDING COMPANY** 

Cusip:

30219G108

**Shares:** 

531,943

Please don't hesitate to contact me if you have any questions.

Sincerely,

Derek A. Farrell