



NEW YORK CITY COMPTROLLER
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DHS Commercial Hotel Summary

11/1/15 - 10/31/16

Growth in Commercial Hotel Bookings, 11/1/15 - 10/31/16



Growth in Commercial Hotel Expenses, 11/1/15 - 10/31/16



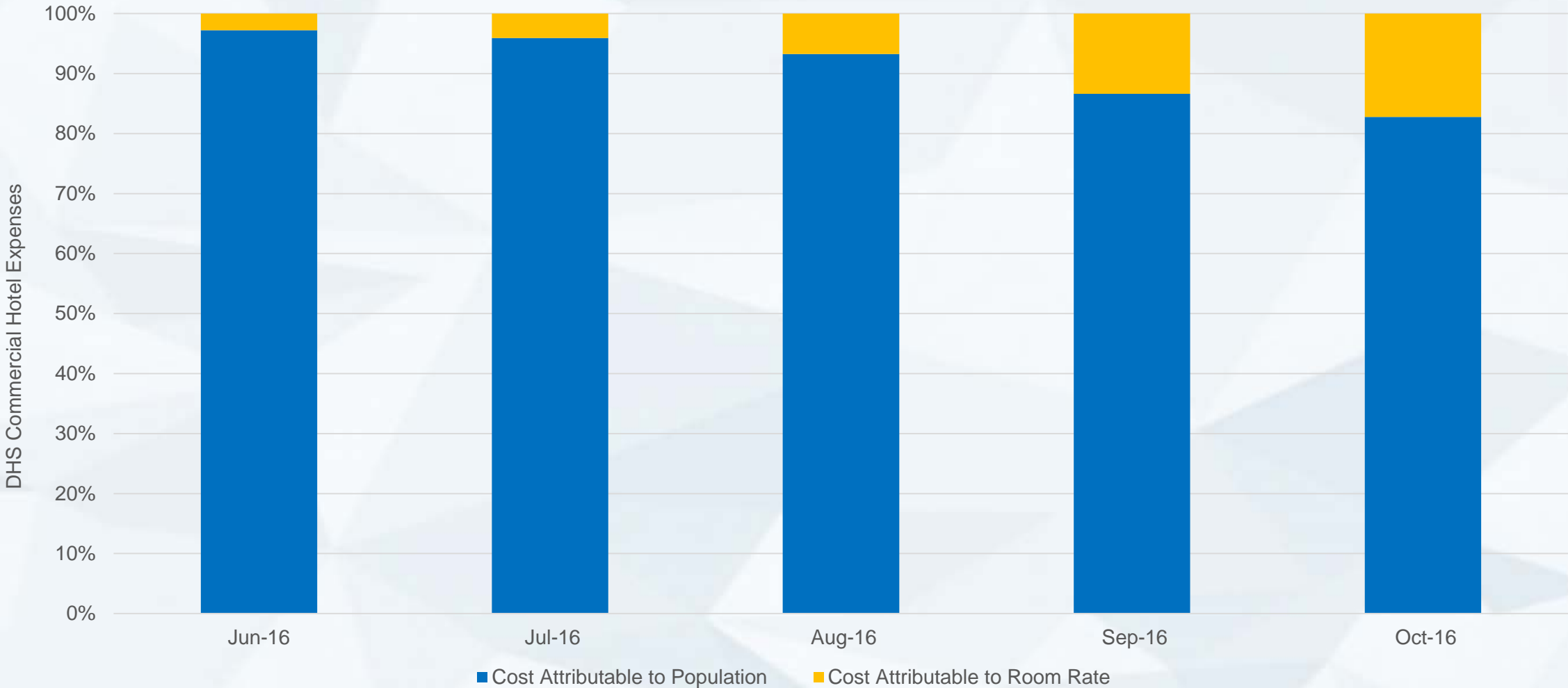
Estimated Population Growth in Commercial Hotels Booked by DHS, 11/1/15 - 10/31/16



DHS Commercial Hotel Bookings - Average Monthly Room Rate



The Growing Impact of Rising Room Rates on Overall DHS Commercial Hotel Expenses



The Growing Impact of Rising Room Rates on Overall DHS Commercial Hotel Expenses

▶ Point to Point Comparison:

Date	Total Rooms Booked	Total Cost per Day	Average Cost per Day	Estimated Population
11/1/2015	324	\$51,946	\$160.33	696
10/31/2016	2,069	\$399,604	\$193.14	5,881
% Increase	538.6%	669.3%	20.5%	745.1%

- ▶ There were over 425,000 room bookings over the course of the study period.
- ▶ The total expense from 11/1/15 – 10/31/16 was \$72.9 million.
- ▶ The highest room rate was \$629/night at a hotel near Times Square. DHS booked a block of 30 rooms at this rate for stays on 9/19/16 and 9/20/16.
- ▶ There were a total of 815 room bookings for \$400/night or higher in two midtown hotels.
- ▶ The City is foregoing more than \$8 million in taxes and fees for the commercial hotel rooms that were booked during the one year study period.

Notes and Methodology

- ▶ All data reflects commercial hotel bookings made by the New York City Department of Homeless Services (DHS) using city issued credit cards, or “P-Cards”, for a one year period from 11/1/15 – 10/31/16. Any commercial hotel rooms that may have been procured by DHS through other means are not accounted for in this analysis.
- ▶ All 2015 data is sourced from cumulative totals for calendar year 2015, listed in a P-Card summary for the week ending on 1/15/16 which was provided to the New York City Comptroller’s Office by DHS.
- ▶ All 2016 data is sourced from cumulative totals for calendar year 2016 listed in a P-Card summary for the week ending on 11/18/16. Additional bookings listed in the weekly activity tabs in the P-Card updates for the weeks ending on 11/4/16 and 11/11/16 are also included. These updates were provided to the New York City Comptroller’s Office by DHS.
- ▶ All population estimates assume that one person stays in a Single Adult room and that 3.17 persons stay in a Family room. Adjustments were made to Single Adult population estimates in a limited number of instances where there was evidence that more than one person was assigned to a room booked for Single Adults.

