(a component unit of the City of New York)

# Financial Statements (With Independent Auditor's Report and Required Supplementary Information)

Years Ended June 30, 2022 and 2021



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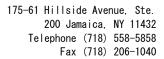
# NEW YORK CITY BUSINESS ASSISTANCE CORPORATION (a component unit of the City of New York)

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#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors
New York City Business Assistance Corporation

#### **Opinion**

We have audited the accompanying financial statements of New York City Business Assistance Corporation ("NYBAC"), a component unit of The City of New York, which comprise the statements of net position as of June 30, 2022 and 2021, and the related statements of revenues, expenses and changes in net position, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of NYBAC as of June 30, 2022 and 2021, and the respective changes in net position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of Financial Statements section of our report. We are required to be independent of NYBAC and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate that raise substantial doubt about NYBAC's ability to continue as a going concern for twelve months beyond the financial statements date, including any currently known information that may raise substantial doubt shortly thereafter.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of NYBAC's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about NYBAC's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# **Report on Summarized Comparative Information**

We have previously audited the Organization's 2021 financial statements and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 14, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2020 is consistent, in all material respects, with the audited financial statements from which it has derived.

#### Other Matters

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis on pages 4-8 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 7, 2022, on our consideration of NYBAC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of NYBAC's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering NYBAC's internal control over financial reporting and compliance.

Padilla and Company, LLP

Jamaica, New York September 7, 2022

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# Management's Discussion and Analysis June 30, 2022 and 2021

The intent of providing management's discussion and analysis is to provide readers with a comprehensive overview of the New York City Business Assistance Corporation's ("NYBAC") financial condition as of June 30, 2022 and 2021 and the result of its operations for the years then ended. Management has prepared the financial statements and related footnote disclosures in accordance with accounting principles generally accepted in the United States of America. This management's discussion and analysis should be used in conjunction with the audited financial statements and related footnotes of NYBAC.

# Background

NYBAC was created with the exclusively charitable and public purposes of promoting and providing for maximum employment, maintaining and bettering job opportunities in the City of New York, supporting new and existing industries, encouraging the economic development of the City of New York and lessening the burdens of government. Over the years, NYBAC has operated or assisted in numerous programs, including the Urban Summit, a conference of mayors that focused on common problems facing urban areas and the UN50 Celebration, a series of events designed to celebrate the 50th anniversary of the United Nations.

Currently NYBAC operates various programs with the ultimate goal of encouraging economic development in the City of New York. These programs serve small businesses throughout the City of New York involving assistance to community organizations and support services for businesses. These programs include the Food Business Pathway Program designed exclusively to promote entrepreneurial training for public housing residents. Another initiative is the Downtown Jamaica Storefront Improvement Program that is designed to revitalize building facades, improve commercial corridors and promote the character and stability of Downtown Jamaica. The Love Your Local Program pays for fit-out grants which will be awarded to eligible retail businesses through the Love Your Local program, a grant program designed to preserve essential local jobs, goods and services by providing marketing, technical assistance, and grants to small businesses. NYBAC has also provided support following emergencies and natural disasters that have impacted small businesses.

For fiscal years ended June 30, 2022 and 2021, NYBAC expended \$332,399 and \$637,834, respectively, for the various programs it currently administers. The financial highlights are detailed below.

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# Management's Discussion and Analysis June 30, 2022 and 2021

#### Financial Highlights - Fiscal Year 2022

Net Position: \$3,642,876

- Cash, cash equivalents and investments decreased by \$138,557 (or 4%)
- Accounts receivable decreased by \$4,496 (or 3%)
- Prepaid expenses and other current assets decreased by \$9,749 (or 100%)
- Accounts payable and accrued expenses decreased by \$85,773 (or 92%)

#### Change in Net Position: \$67,029 decrease

- Operating grants and contributions amounted to \$275,000 (or 50% decrease)
- Operating expenses amounted to \$342,907 (or 46% decrease)
- Other income amounted to \$878 (or 89% decrease)

#### **Overview of the Financial Statements**

This report consists of two parts: Management's Discussion and Analysis (this section) and the basic financial statements. The basic financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) as promulgated by the Governmental Accounting Standards Board (GASB). NYBAC follows enterprise fund reporting; therefore, the financial statements are presented using the economic resources measurement focus and the accrual basis of accounting.

The statement of net position presents the financial position of NYBAC as of June 30, 2022 and 2021. It provides information about the nature and the amount of resources (assets), plus deferred outflows (as applicable), obligations (liabilities), plus deferred inflows (as applicable) and net position.

The statement of revenue, expenses and changes in net position presents the change in net position over the course of the years ended June 30, 2022 and 2021. The change in net position may be useful in assessing whether the financial position improved or deteriorated for the year.

The statement of cash flows presents the cash activities segregated by four major cash flow categories; operating activities, investing, capital and related financing activities. This statement may be useful in determining the changes in liquidity and in understanding how cash and cash equivalents were used during the years ended June 30, 2022 and 2021.

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements.

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# Management's Discussion and Analysis June 30, 2022 and 2021

#### Financial Analysis of NYBAC's Net Position

The following table summarizes NYBAC's financial position at June 30, 2022 and 2021 and the percentage change between the years.

			Varian	ce
	2022	2021	Amount	%
Current assets	\$ 3,362,876	\$ 3,515,678	\$ (152,802)	-4%
Non-current assets	287,000	287,000	-	-
Current liabilities	7,000	92,773	(85,773)	-92%
Restricted net position	3,408,676	3,466,075	(57,399)	-2%
Unrestricted net position	234,200	243,830	(9,630)	-4%

#### Current assets

As of June 30, 2022, NYBAC had current assets of \$3,362,876 consisting of cash, cash equivalents, investments, and accounts receivable. Cash, cash equivalents and investments decreased by \$138,557 or 4% in comparison to the prior fiscal year. The decrease in cash was primarily the result of a decrease in contributions received in the current fiscal year. On October 6, 2020, NYBAC's certificate of deposit with JP Morgan Chase bank amounting to \$1,500,000 and with interest rate of 1.49% before maturity and 0.05% after maturity on October 6, 2020 has earned an interest of \$21,351 which increased the value of the investment. The decrease in accounts receivable balance by \$4,496 or 3% primarily resulted from the write-off of the remaining receivable from NYS Main Street Grant. The decrease in prepaid expenses and other current assets amounting to \$9,749 relates to the portion of the multi-year subscription prepayment that expired during the fiscal year.

#### Non-current assets

There was no change in the non-current assets as compared to the prior fiscal year. Non-current assets consist of a loan loss reserve fund which was established in the prior fiscal year in connection with the 10,000 Small Business Initiative and the WE NYC Loan Loss Reserve Fund Program to support loans to qualifying small businesses.

#### Current liabilities

As of June 30, 2022, NYBAC has current liabilities of \$7,000 as accrual for audit fees. Current liabilities decreased by \$85,773 or 92% in comparison to prior fiscal year.

#### Restricted net position

The restricted net position has decreased by \$57,399 or 2% as compared to the prior year. The decrease in the restricted net position was primarily the result of reduced and delayed contributions towards some programs during the fiscal year.

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# Management's Discussion and Analysis June 30, 2022 and 2021

#### Unrestricted net position

The unrestricted net position has decreased by \$9,630 or 4% as compared to the prior year. The decrease in the unrestricted net position was primarily the result of general and administrative expenses incurred in the current fiscal year.

#### **Operating Activities**

The following table summarizes NYBAC's operating activities for the years ended June 30, 2022 and 2021 and the percentage change between the years.

			 Variance		
	 2022	 2021	Amount		%
Operating revenues	\$ 275,000	\$ 545,103	\$ (270,103)		-50%
Operating expenses	 342,907	 640,565	 (297,658)		-46%
Operating loss	 (67,907)	(95,462)	27,555		-29%
Non-operating income	 878	8,020	(7,142)		-89%
Change in net position	\$ (67,029)	\$ (87,442)	\$ 20,413		-23%

#### Operating revenues

During the current fiscal year, NYBAC received contributions totaling \$275,000 in comparison to \$545,103 in the prior year. As a result, NYBAC's revenues decreased by \$270,103 or 50% due to lower contributions received in the current fiscal year for various programs.

#### Operating expenses

During the current fiscal year, NYBAC's operating expenses were \$342,907 which was 46% lower than the prior year, primarily due to the decrease in grants and expenses paid out during the current fiscal year for existing programs.

#### Operating loss

Operating loss has decreased by \$27,555 or 29% in comparison to the prior fiscal year. This is mainly due to the decrease in grants and expenses paid out for existing programs.

#### Non-operating income

Non-operating income has decreased by \$7,142 or 89% due to the lower interest income earned in the current fiscal year from the temporary investment that matured on October 6, 2020.

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# Statements of Net Position As of June 30, 2022 and 2021

ASSETS	 2022	 2021
Current Assets		
Cash and cash equivalents (Note 3 and 11)	\$ 1,691,778	\$ 1,831,033
Investments (Note 4 and 11)	1,521,351	1,520,653
Accounts receivable (Note 5 and 11)	149,747	154,243
Prepaid expenses and other current assets	 	 9,749
Total current assets	3,362,876	3,515,678
Non-current Assets		
Loan loss reserve receivable (Note 6)	 287,000	 287,000
<b>Total Assets</b>	\$ 3,649,876	\$ 3,802,678
LIABILITIES AND NET ASSETS		
Current Liabilities		
Accounts payable and accrued expenses	\$ 7,000	\$ 92,773
Net Position		
Restricted - expendable (Note 8)	3,408,676	3,466,075
Unrestricted	234,200	243,830
Total net position	3,642,876	3,709,905
<b>Total Liabilities and Net Position</b>	\$ 3,649,876	\$ 3,802,678

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# Statements of Revenues, Expenses and Changes in Net Position For the years ended June 30, 2022 and 2021

	2022		2021		
Operating revenues					
Operating grants and contributions	\$	275,000	\$	545,103	
Operating expenses					
Program services:					
Downtown Jamaica SIP		129,650		62,627	
BE NYC		76,250		7,587	
NY Main Street Grant (HTFC)		50,000		50,578	
Biz Emerg. Grant (BEG)		29,500		1,012	
Small Business Financing		21,756		55,113	
BID Challenge		20,403		13,149	
CAP Program		4,600		14,910	
Childcare Business Pathways		240		-	
Love Your Local		-		410,175	
Sector Specific Business Pathways				22,684	
Total program services:		332,399		637,835	
General & administrative		10,508		2,730	
Total operating expenses		342,907		640,565	
Operating loss		(67,907)		(95,462)	
Non-Operating revenues					
Interest income		878		8,020	
Change in net position		(67,029)		(87,442)	
Net position, beginning of the year		3,709,905		3,797,347	
Net position, end of the year	\$	3,642,876	\$	3,709,905	

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# Statements of Cash Flows For the years ended June 30, 2022 and 2021

	 2022	2021
Cash flows from operating activities:		
Cash received from grants and contributions	\$ 279,496	\$ 544,526
Cash paid for prepaid expenses	9,749	12,665
Payments to vendors and suppliers	(428,680)	(584,360)
Net cash used in operating activities	(139,435)	(27,169)
Cash flows from investing activities		
Interest income	878	8,020
Purchase of certificate of deposit	(698)	 (20,653)
Net cash provided by (used in) investing activities	 180	 (12,633)
Net decrease in cash and cash equivalents	(139,255)	(39,802)
Cash and cash equivalents at the beginning of the year	 1,831,033	 1,870,835
Cash and cash equivalents at the end of the year	 1,691,778	 1,831,033
Reconciliation of net operating loss to net cash used in operating activities:		
Operating loss	(67,907)	(95,462)
Adjustments to reconcile net operating loss to		
net cash used in operating activities:		
Decrease (increase) in accounts receivable	4,496	(577)
Decrease in prepaid expenses and other current assets	9,749	12,665
(Decrease) increase in accounts payable and accrued expenses	 (85,773)	56,205
Net cash used in operating activities	\$ (139,435)	\$ (27,169)

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# Statements of Functional Expenses For the years ended June 30, 2022 and 2021

**Program Services** NY Main Childcare Small Total BID Street Grant Biz Emerg. Downtown Business **Business** Program General & **Grand Total** Total BE NYC (HTFC) Challenge Grant (BEG) CAP Program Jamaica SIP Pathways Financing Services Administrative 2021 2020 50,000 \$ 29,500 123,750 203,250 203,250 567,112 Grants Service agreement 75,250 20,756 96,006 96,006 9,654 9,654 1,403 11,057 7,400 Meeting & conference Consulting services 4,600 3,900 240 8,740 8,740 40,200 2,370 Professional services 1,000 1,000 2,000 1,000 5,000 7,370 6,835 Bad debt expense 4,496 4,496 Insurance & permit 749 749 Advertising & marketing 481 481 4,870 9,749 9,749 1,009 10,758 14,148 Miscellaneous 76,250 50,000 20,403 \$ 29,500 4,600 129,650 240 21,756 332,399 10,508 342,907 \$ 640,565 Total expenses

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# Notes to the Financial Statements June 30, 2022 and 2021

#### NOTE 1: ORGANIZATION AND NATURE OF BUSINESS

New York City Business Assistance Corporation ("NYBAC") is a non-profit organization incorporated pursuant to Section 1411 of the Not-for-Profit Corporation Law of the State of New York on December 4, 1988 for the purpose of relieving and reducing unemployment, promoting and providing for additional and maximum employment in New York City, encouraging the development and/or retention of business in New York City, instructing or training individuals to improve or develop their capabilities for jobs in business, carrying on scientific research for the purpose of aiding New York City by attracting new business or by encouraging economic development, and lessening the burdens of government, acting on the public interest, including but not limited to promoting the general welfare of the people of New York City.

NYBAC is a not-for-profit organization operating under the Internal Revenue Code Section 501 (c) (3) and is, therefore, not subject to Federal, State or City income taxes.

#### NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting and Presentation

The accompanying financial statements have been prepared using the economic resource measurement focus and accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, as prescribed by Governmental Accounting Standards Board ("GASB"), Financial Accounting Standards Board ("FASB") Statements and Interpretations and Accounting Principles Board Opinions, unless those pronouncements conflict with or contradict GASB pronouncements. NYBAC has determined that it functions as an enterprise fund as defined by GASB. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

Starting for the fiscal period ended June 30, 2018, NYBAC has been determined to meet the criteria established by the Governmental Accounting Standards Board ("GASB") Statement No. 14 and as a result is classified as a component unit of New York City. Component units are separate entities, which are incorporated into The City of New York's financial statements for reporting purposes. Pursuant to GASB 14, NYBAC must be included in The New York City Comptroller's Comprehensive Annual Financial Report.

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# Notes to the Financial Statements June 30, 2022 and 2021

#### **NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

GASB No. 34 requires that resources be classified for accounting purposes into the following net position categories: (a) Invested in capital assets, (b) Restricted non-expendable, (c) Restricted expendable and (d) Unrestricted. NYBAC's restricted expendable net position has been restricted in accordance with terms of an award agreement or by state law.

Operating activities in the statement of revenues, expenses and changes in net position are those that generally result from exchange transactions such as grants and fees. Operating revenues and expenses are those that directly relate to the organization fulfilling its mission statement including certain administrative expense. Certain other transactions that are not meeting this definition are reported as non-operating activities in accordance with GASB Statement No. 35. These non-operating activities include interest income.

#### Cash and Cash Equivalents

For the purposes of the statement of net position and the statement of cash flows, NYBAC considers as cash equivalents money market funds and all highly liquid resources, such as investments in certificates of deposit, with an original maturity of three months or less.

#### Concentration of Credit Risk

Financial instruments that potentially expose NYBAC to concentrations of credit and market risk consist primarily of cash, cash equivalents and temporary investments. Cash, cash equivalents and temporary investments are maintained at high quality financial institution. Federal Depository Insurance Corporation ("FDIC") provides deposit insurance up to \$250,000.

#### Grants and contributions

Grants and contributions are classified as unrestricted or restricted net position in the accompanying statement of net position depending on any donor restriction.

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# Notes to the Financial Statements June 30, 2022 and 2021

### **NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### Revenue and Expense Classification

NYBAC distinguishes operating revenues and expenses from non-operating items in the preparation of its financial statements. The principal operating revenues are grants from and through the City of New York (Note 8). NYBAC's operating expenses include project and program costs and general administrative expenses. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses. When both restricted and unrestricted resources are available for use, it is NYBAC's policy to use restricted resources first, and then unrestricted resources as needed.

# Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value Measurements

NYBAC accounts for fair value measurements under FASB *Accounting Standards Codification* (ASC) 820, *Fair Value Measurements*, which establishes a hierarchy for inputs used to measure fair value based on the nature of the data input, which generally ranges from Level 1 to Level 3. Multiple inputs may be used to measure fair value.

- Level 1: Inputs to the valuation methodology that are unadjusted quoted prices for the identical assets or liabilities in active markets in which they are traded.
- Level 2: Measurements derived indirectly from observable inputs or from quoted prices for markets that are less liquid. Measurements may consider inputs that other market participants would use in valuing a portfolio, quoted market prices for similar securities, interest rates, credit risk and others.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

#### Reclassification

Certain reclassifications have been made to the prior year's financial statements to conform to the current year presentation. These reclassifications have no effect on previously reported results of operations or net position.

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# Notes to the Financial Statements June 30, 2022 and 2021

#### **NOTE 3: CASH AND CASH EQUIVALENTS**

NYBAC's cash and cash equivalents consist of cash in bank deposited in JP Morgan Chase, which was covered by the FDIC. FDIC provides deposit insurance up to \$250,000. Cash balance in excess of the FDIC coverage is uncollaterized. All cash and cash equivalents balances are available for support of specific programs and operating expenses.

Cash and cash equivalents for the fiscal years ended June 30, 2022 and 2021 are as follows:

	2022	 2021
Cash in bank - Savings	\$ 1,311,315	\$ 311,305
Cash in bank - Checking	380,463	 1,519,728
Total	\$ 1,691,778	\$ 1,831,033

#### **NOTE 4: INVESTMENTS**

Investments include certificate of deposit (CD) in the bank with original maturities of more than three months. As of audit report date, NYBAC's investment consist of a CD with JP Morgan Chase amounting to \$1,500,000 that matured on October 6, 2020 with an interest rate of 1.49% per annum before maturity and 0.05% per annum after maturity. Interest income arising from the CD amounted to \$698 and \$7,988 for fiscal year ended June 30, 2022 and 2021, respectively. The fair value of the investment approximates their carrying amount due to the short-term nature of this financial asset.

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# Notes to the Financial Statements June 30, 2022 and 2021

#### **NOTE 5: ACCOUNTS RECEIVABLE**

This account consists of grants receivable for the following programs:

	2022	2021
Small Business Financing	\$ 149,225	\$ 149,225
NYS Main Street Grant	-	4,496
Immigrant for Business Initiative	522	522
Total	\$ 149,747	\$ 154,243

There were no subsequent collections as of the audit report date.

#### NOTE 6: LOAN LOSS RESERVE RECEIVABLE

A loan loss reserve fund amounting to \$287,000 was established in connection with the 10,000 Small Business Initiative and the WE NYC Loan Loss Reserve Fund Program to support loans to qualifying small businesses to expand their businesses and promote economic growth in the City of New York. Any portion of the reserve fund remaining shall be returned to NYBAC upon the extinguishment of all outstanding program loans.

#### NOTE 7: IN-KIND AND DONATED SERVICES

NYBAC's office space is rent free, located at One Liberty Street, 11<sup>th</sup> Floor, New York, NY 10006. The space was donated by The City of New York and no in-kind values have been recognized in the financial statements. NYBAC also receives from New York City Department of Small Business Services ("SBS") administrative, financial, legal, and other services necessary for the administration of NYBAC free of charge and no in-kind value has been recognized in the financial statements.

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# Notes to the Financial Statements June 30, 2022 and 2021

#### **NOTE 8: RESTRICTED - EXPENDABLE**

Restricted expendable net position represents resources provided by donors to fund various projects undertaken for the benefit of and on behalf of the City of New York. The following table summarizes support received from donors and expenditures made for such projects for the years ended June 30, 2022 and 2021.

	Net	Position Current Year			Current Year			Position
	Ba	lance at	Contributions		Pr	ogram	Ba	lance at
Program Services	Jun	e 30, 2021	and	Grants	Se	rvices	Jun	e 30, 2022
Microgrant for Business	\$	76,138	\$	-	\$	-	\$	76,138
Downtown Jamaica SIP		252,419		-		129,650		122,769
Printer's Fund		503,997		-		-		503,997
NYS Main Street Grant		-		50,000		50,000		-
Business Emergency Grant		29,593		-		29,500		93
Neighborhood Awards		20,352		-		-		20,352
BID - Neighborhood Challenge		186,503		-		20,403		166,100
Northwest Bronx Entrepreneurship - Fast Track		27,212		-		-		27,212
NYCHA Food Business Pathways		23,537		-		-		23,537
Love Your Local Grants		1,986		-		-		1,986
Minority and Women-Owned Business Enterprise		2,436		-		-		2,436
WE Credit Loan/Loss Fund		440,000		-		-		440,000
Childcare Business Pathways		27,972		-		240		27,732
125th Street Development		178,672		-		-		178,672
Sector Specific Business Pathways		175,302		-		-		175,302
Immigrant for Business Initiative		40,376		-		-		40,376
Business Pitch Education & Competition Initiative		7,275		-		-		7,275
Business Solutions/Tech Coalition		24,058		-		-		24,058
Corporate Alliance Program		13,509		-		4,600		8,909
Business Relocation Assistance		319,314		-		-		319,314
Healthcare Growth Services		2,938		-		-		2,938
Small Business Financing		700,873		-		21,756		679,117
Covid-19 Small Business Continuity		100,000		-		-		100,000
BE NYC		311,613		225,000		76,250		460,363
Total	\$	3,466,075	\$	275,000	\$	332,399	\$	3,408,676

<sup>1</sup> Operating expenses include project and program costs and general administrative expenses. Amount above excludes General Fund expenses of \$10,508

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# Notes to the Financial Statements June 30, 2022 and 2021

# **NOTE 9: COMMITMENTS**

Pursuant to approved agreements between NYBAC and various grantees, NYBAC was committed to fund projects upon meeting the required terms and conditions of the award. Outstanding commitments consisted of the following:

D (C)	Approval	Total																						Total Commitment				Total YT		2021 2021 YTD Total Outstanding Expenses Commitment		Outstanding		2022 YTD Total		2022 Outstanding Commitment	
Program/Grantee Food Business Pathways	Date	C	mmiment	E	xpenses	C	mmitment	Е	xpenses	Co	mmiment																										
NYC Housing Authority	2/9/2015	\$	550,000	\$		S	22,253	\$		\$	22,253																										
Sector-Specific Business Pathways	11/30/2018	Ф	250,000	Ф	22,684	Ф	176,012	Ф	-	Ф	176,012																										
Downtown Jamaica Storefront Improvement Program	11/30/2016		230,000		22,004		170,012		-		170,012																										
147-32 Jamaica Ave LLC	3/16/2021		50,000		_		50,000		48,750		1,250																										
Make Me Over Beauty Bar	2/28/2019		7,476		-		360		48,730		360																										
Laura Heim Architect PLLC	1/1/2018		78,500		7.850		28,350		5,900		22,450																										
	1/1/2018		78,300		7,830		28,330		3,900		22,430																										
Greater Jamaica Development Corporation	2/25/2020		40,000		40,000		-		-		-																										
(Furniture Mania aka Beverly Hills)	5/20/2021		20.000				20.000		20.000																												
Greater Jamaica Development Corporation	5/20/2021		30,000		-		30,000		30,000																												
LB Gifts and Lamps Inc	6/15/2020		20,000		15,585		-		-		closed																										
Shoppers World	6/3/2021		15,000		-		15,000		15,000		-																										
NYS Main Street Grant Program																																					
Eric Richey Architect PLLC	5/20/2019		10,250		-		3,000		-		3,000																										
Flately Read	5/20/2019		2,570		-		285				285																										
Housing Fund Trust Corporation	10/22/2021		50,000		-		-		50,000		-																										
Urban Health Plan	2/5/2018		50,000		50,000		-		-		closed																										
Love Your Local Grants																																					
Arthur Cantina Inc	2/21/2020		90,000		70,000		-		-		closed																										
Beas Tavern Inc	2/19/2020		36,000		36,000		-		-		closed																										
Cowgirl Seahorse Inc	11/20/2019		20,000		10,051		-		-		closed																										
DLA Restaurants LLC	12/6/2019		20,000		-		9,007		-		9,007																										
Kepco Inc	2/13/2020		90,000		70,000		-		-		closed																										
Neirs Tavern, Inc.	1/13/2020		90,000		70,000		-		-		closed																										
Obra Architect PC	12/2/2019		20,000		13,019		-		-		closed																										
PC Learning Centers Inc.	2/6/2020		90,000		65,000		-		-		closed																										
Shoe Market, Inc.	11/19/2019		20,000		164		-		-		closed																										
Tre Monelli LLC	9/3/2019		20,000		5,370		-		-		closed																										
Villa Berulia, Inc.	10/8/2019		20,000		4,372		-		-		closed																										
Von Design LTD	9/23/2019		20,000		20,000		-		-		closed																										
Sabir Richardson Weisberg Engineer	6/8/2020		36,000		36,000		-		-		closed																										
South Lake Hospitality Group	6/5/2020		36,000		36,000		-		-		closed																										
Childcare Business Pathways																																					
Child Development Support Corporation	2/4/2019		44,700		-		9,200		-		9,200																										
Business Outreach Center Network	1/2/2019		12,600		-		3,720		240		3,480																										
Covid19 Continuity Loan Program	4/14/2020		100,000		-		100,000		-		100,000																										
BE NYC	9/10/2020		319,200		7,587		311,613		76,250		235,363																										
Small Business Financing	2/4/2020		755,986		43,119		712,867		21,756		691,111																										
Total		\$	2,994,282	\$	622,800	\$	1,471,667	\$	247,896	\$	1,273,771																										

(a component unit of the City of New York)

# Notes to the Financial Statements June 30, 2022 and 2021

#### **NOTE 10: CONTINGENCIES**

Certain grants recognized as revenue by NYBAC are subject to continued compliance with donor-imposed restrictions and conditions. In the event of noncompliance, a donor may cancel its grant agreement and may require NYBAC to return any unspent amount on the grants. In addition, certain grants and contracts are subject to independent audit by the awarding agency or funding source. Such audit could result in the disallowance of expenditures under the terms of the grant or reductions of future grant funds.

Management is of the opinion that such events, if any, would not have a material impact on the accompanying financial statements. Accordingly, no amounts have been provided in the accompanying financial statements for such contingency.

### NOTE 11: LIQUIDITY AND AVAILABILTY OF FINANCIAL ASSETS

The following reflects NYBAC's financial assets as of June 30, 2022 and 2021, reduced by amounts not available for general expenditures because of contractual or donor-imposed restrictions within one year of the date of the statement of net position:

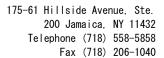
Financial Assets	2022	 2021
Cash and cash equivalents	\$ 1,691,778	\$ 1,831,033
Investments	1,521,351	1,520,653
Accounts receivable	149,747	 154,243
Total Financial Assets	\$ 3,362,876	\$ 3,505,929

As part of NYBAC's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures and other obligations come due. In addition, as part of its liquidity management, NYBAC invests cash in excess of daily requirements in short-term investments such as certificate of deposits. NYBAC strives to maintain liquid financial assets sufficient to cover ninety (90) days of general expenditures.

#### **NOTE 13: SUBSEQUENT EVENTS**

Management has evaluated subsequent events through September 7, 2022, the date which the financial statements were available for issue. Nothing came to our attention warranting adjustment or disclosure. Events occurring after that date have not been evaluated to determine whether a change in the financial statements would be required.

PART II – GOVERNMENT AUDITING STANDARDS SECTION





# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors New York City Business Assistance Corporation

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of New York City Business Assistance Corporation (NYBAC), a component unit of The City of New York, which comprise the statement of net position as of June 30, 2022 and 2021, and the related statements of revenues, expenses and changes in net position, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 7, 2022.

### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered NYBAC's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NYBAC's internal control. Accordingly, we do not express an opinion on the effectiveness of the NYBAC's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether NYBAC's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Padilla and Company, LLP

Jamaica, New York September 7, 2022