

New York City Industrial Development Agency
(a component unit of the City of New York)

Financial Statements and Supplemental Information

Years Ended June 30, 2017 and 2016
With Report of Independent Auditors



NYCIDA

New York City Industrial Development Agency

New York City Industrial Development Agency
(A Component Unit of The City of New York)

Financial Statements and Supplemental Information

Years Ended June 30, 2017 and 2016

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I. Financial Section



Report of Independent Auditors

The Management and the Board of Directors
New York City Industrial Development Agency

Report on the Financial Statements

We have audited the accompanying financial statements of the New York City Industrial Development Agency (the “Agency”), a component unit of The City of New York, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Agency’s basic financial statements as listed in the table of contents.

Management’s Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free of material misstatement, whether due to fraud or error.

Auditor’s Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Agency as of June 30, 2017 and 2016, and the changes in its financial position and its cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

Required Supplementary Information

U.S. generally accepted accounting principles require that management's discussion and analysis, as listed in the table of contents, be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Agency's basic financial statements. The combining statement of net position is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The combining statement of net position is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the combining statement of net position is fairly stated, in all material respects, in relation to the basic financial statements as a whole.



Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we also have issued our report dated September 29, 2017, on our consideration of the Agency's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Agency's internal control over financial reporting and compliance.

Ernst + Young LLP

September 29, 2017

New York City Industrial Development Agency
(A Component Unit of The City of New York)

Management's Discussion and Analysis

June 30, 2017

This section of the New York City Industrial Development Agency ("IDA" or the "Agency") annual financial report presents our discussion and analysis of financial performance during the fiscal year that ended on June 30, 2017. Please read it in conjunction with the financial statements and accompanying notes, which follow this section.

2017 Financial Highlights

- Current assets decreased \$0.5 million (or 1%)
- Current liabilities increased \$10.0 million (or 6%)
- Unrestricted net position decreased \$7.9 million (or 17%)
- Operating revenues decreased \$1.3 million (or 35%)
- Operating expenses decreased \$0.7 million (or 16%)
- Operating loss increased \$0.7 million (or 177%)
- Non-operating expenses increased \$4.1 million (or 148%)

Overview of the Financial Statements

This annual financial report consists of three parts: Management's discussion and analysis (this section), basic financial statements, and supplemental information. IDA is considered a component unit of The City of New York (the "City") for financial reporting purposes, and is a public benefit corporation established by the laws of the State of New York (the "State"). IDA was established in 1974 to actively promote, retain, attract, encourage, and develop an economically sound commerce and industry base to prevent unemployment and economic deterioration in the City.

IDA is a self-supporting entity and follows enterprise fund reporting. Enterprise fund statements offer short-term and long-term financial information about the Agency's activities. The Agency operates in a manner similar to a private business.

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Management's Discussion and Analysis

June 30, 2017

Financial Analysis of the Agency

Net Position – The following table summarizes IDA's financial position at June 30, 2017, 2016, and 2015 and the percentage changes between June 30, 2017, 2016 and 2015 (*\$ in thousands*):

| | 2017 | 2016 | 2015 | % Change | |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|
| | | | | 2017–2016 | 2016–2015 |
| Current assets | \$ 45,267 | \$ 45,781 | \$ 71,479 | (1)% | (36)% |
| Non-current assets | 1,830,224 | 1,857,201 | 1,851,839 | (1) | - |
| Total assets | 1,875,491 | 1,902,982 | 1,923,318 | (1) | (1) |
| Deferred outflows of resources | 12,404 | 18,517 | 18,317 | (33) | 1 |
| Current liabilities | 171,684 | 161,691 | 149,939 | 6 | 8 |
| Non-current liabilities | 1,677,480 | 1,713,216 | 1,741,982 | (2) | (2) |
| Total liabilities | 1,849,164 | 1,874,907 | 1,891,921 | (1) | (1) |
| Total net position | \$ 38,731 | \$ 46,592 | \$ 49,714 | (17)% | (6)% |

Fiscal Year 2017 Activities:

Current assets decreased by \$0.5 million or 1% as a result of a decrease in restricted cash due to the returning funds to companies that were held pending compliance with the Agency agreements during fiscal year 2017.

Deferred outflows of resources decreased by \$6.1 million or 33% due to the favorable market conditions relating to the interest rate swap instruments of the Series 2006 CPI Bonds (Yankee Stadium Project). The CPI Bonds are special limited obligations of the Agency.

Total current liabilities increased by \$10.0 million or 6% mainly due to an increase of the accreted interest payable of \$7.6 million, relating to the PILOT Revenue Bonds Series 2009A (Yankee Stadium Project).

Total non-current liabilities decreased by \$35.7 million or 2% mainly due to the principal payments made to the bondholders of the Stadia Bonds.

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Management's Discussion and Analysis

June 30, 2017

Fiscal Year 2016 Activities:

Current assets decreased by \$25.7 million or 36% as a result of converting short-term investments to long-term investments.

Deferred outflows of resources increased by \$0.2 million or 1% due to the market conditions relating to the interest rate swap instruments of the Series 2006 CPI Bonds (Yankee Stadium Project). The CPI Bonds are special limited obligations of the Agency.

Total current liabilities increased by \$11.8 million or 8% mainly due to an increase of the accreted interest payable of \$9.4 million relating to the PILOT Revenue Bonds Series 2009A (Yankee Stadium Project).

Total non-current liabilities decreased by \$28.8 million or 2% due to the principal payments made to the bondholders of the Stadia Bonds.

Operating Activities

The Agency assists industrial and commercial participants through a "straight lease" structure which provides tax benefits to participants to incentivize the acquisition and capital improvement of their facilities. The Agency may also assist participants in obtaining long-term, low-cost financing for capital assets through a financing transaction (the "Financing Transaction"), which includes the issuance of double and triple tax-exempt bonds. Whether the Agency enters into a straight lease or issues tax-exempt bonds, the Agency may provide one or more of the following tax benefits: exemption from mortgage recording tax; payments in lieu of real property taxes ("PILOTs") that are less than full taxes; and exemption from City and State sales and use taxes as applied to construction materials and machinery and equipment. During the years ended June 30, 2017 and 2016, IDA did not issue any tax-exempt bonds.

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Management's Discussion and Analysis

June 30, 2017

During fiscal years 2007 and 2009, in connection with the construction and financing of the new Yankee Stadium and Citifield ("Stadia Projects"), the Agency issued Tax-Exempt Payment in lieu of Taxes ("PILOT") Revenue Bonds, Taxable Rental Revenue Bonds, Taxable Installment Purchase Bonds and Taxable Lease Revenue Bonds. The Taxable Bonds are special limited obligations of the Agency and are payable solely from revenues derived from the Lease Agreement with Yankee Stadium, LLC and the Lease Agreement and Installment Sales Agreement with Queens Ballpark Company, LLC.

Since the Tax-Exempt PILOT Bonds were issued to finance the construction of the stadia and the Agency is the legal owner of the stadia, the Tax-Exempt PILOT Revenue Bonds have been recorded in the Agency's books and records. The PILOT Bonds are special limited obligations of the Agency payable solely from PILOT Revenues derived from PILOT payments made by Yankee Stadium, LLC and Queens Ballpark Company, LLC and as such have no financial impact on the Agency's overall financial position or results of operations. Additional information about the Agency's debt is presented in Note 5 to the financial statements.

The Agency charges various program fees that may include application fees, financing fees, legal fees and compliance fees. In certain circumstances, the Agency may also charge servicing fees on any recapture of benefits from companies defaulting on their compliance requirements for IDA benefits.

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June 30, 2017

The following table summarizes IDA's changes in net position for fiscal years 2017, 2016, and 2015 and the percentage changes between June 30, 2017, 2016, and 2015 (*\$ in thousands*):

| | 2017 | 2016 | 2015 | % Change | |
|---|-----------|-----------|-----------|-----------|-----------|
| | | | | 2017-2016 | 2016-2015 |
| Operating revenues: | | | | | |
| Fee income | \$ 1,956 | \$ 3,585 | \$ 6,345 | (45)% | (43)% |
| Other income | 530 | 230 | 430 | 130 | (47) |
| Total operating revenues | 2,486 | 3,815 | 6,775 | (35) | (44) |
| Operating expenses: | | | | | |
| Management fees | 3,300 | 4,052 | 4,552 | (19) | (11) |
| Other expenses | 216 | 135 | 213 | 60 | (37) |
| Total operating expenses | 3,516 | 4,187 | 4,765 | (16) | (12) |
| Operating (loss) income | (1,030) | (372) | 2,010 | 177 | (119) |
| Non-operating revenues (expenses): | | | | | |
| Earnings on investments | 200 | 230 | 193 | (13) | 19 |
| Special project costs | (7,031) | (2,980) | (1,544) | 136 | 93 |
| PILOT lease income | 96,431 | 94,067 | 96,200 | 3 | (2) |
| PILOT investment income | 2,892 | 2,963 | 2,761 | (2) | 7 |
| Bond interest expense | (99,323) | (97,030) | (98,961) | 2 | (2) |
| Total non-operating revenues (expenses) | (6,831) | (2,750) | (1,351) | 148 | 104 |
| Change in net position | (7,861) | (3,122) | 659 | (152) | (574) |
| Beginning net position | 46,592 | 49,714 | 49,055 | (6) | 1 |
| Ending net position | \$ 38,731 | \$ 46,592 | \$ 49,714 | (17)% | (6)% |

Fiscal Year 2017 Activities:

Fee income decreased by \$1.6 million or 45%. This is primarily a result of the decrease in project finance fees relating to the decreased number of industrial incentive closings during fiscal year 2017.

Other operating income increased by \$0.3 million or 130%. This is a result of a general increase in income from benefit recaptures during fiscal year 2017.

Total operating expenses decreased by \$0.7 million or 16% due to the decrease in the management fee charged by New York City Economic Development Corp. ("NYCEDC"). This is a result of bond transactions and related administrative costs being undertaken by Build NYC ("BNYC"), a local development corporation organized to assist entities in obtaining tax-exempt and taxable bond financing, rather than by the Agency.

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Management's Discussion and Analysis

June 30, 2017

Special project costs increased overall by \$4.1 million or 136% during fiscal year 2017, largely as a result of \$4.7 million in costs related to the FutureWorks NYC project, which was approved by the Board on September 20, 2016.

The Agency's net position decreased by \$7.9 million or 17% due to the general decrease in project finance fees income and an increase in special project costs during 2017.

Fiscal Year 2016 Activities:

Fee income decreased by \$2.8 million or 43%. This is primarily a result of the decrease in project finance fees relating to the NY Liberty Bond program in which the Agency has historically received half of the financing fees with the joint issuer, the New York Liberty Development Corp. These fees tend to vary from year to year, with little control by the Agency.

Other operating income decreased by \$0.2 million or 47%. This is a result of a general decrease in income from benefit recaptures during fiscal year 2016.

Total operating expenses decreased by \$0.6 million or 12% due to the decrease in the management fee charged by New York City Economic Development Corp. ("NYCEDC"). This is a result of bond transactions and related administrative costs being undertaken by Build NYC ("BNYC"), a local development corporation organized to assist entities in obtaining tax-exempt and taxable bond financing, rather than by the Agency.

Special project costs increased overall by \$1.4 million or 93%, as a result of \$1,200,000 related to the Workforce1 Industrial & Transportation Career Center Satellites project during fiscal year 2016.

The Agency's net position decreased by \$3.1 million or 6% due to the decrease in project finance fees collected from the NY Liberty Bond program.

Contacting the Agency's Financial Management

This financial report is designed to provide our customers, clients and creditors with a general overview of the Agency's finances and to demonstrate the Agency's accountability for the resources at its disposal. If you have any questions about this report or need additional financial information, contact the Chief Financial Officer, New York City Economic Development Corporation, 110 William Street, New York, NY 10038.

New York City Industrial Development Agency
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Statements of Net Position
(in thousands)

| | June 30 | |
|---|-----------|-----------|
| | 2017 | 2016 |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents (Note 3) | \$ 2,092 | \$ 5,934 |
| Investments (Note 3) | 12,456 | 8,957 |
| Restricted cash (Note 3) | 3,111 | 4,088 |
| Fees receivable, net of allowance for doubtful accounts of \$24 and \$17, respectively | 503 | 394 |
| PILOT lease receivable, net (Note 7) | 27,105 | 26,408 |
| Total current assets | 45,267 | 45,781 |
| Non-current assets: | | |
| Investments (Note 3) | 17,810 | 22,417 |
| Restricted cash and cash equivalents— stadia projects (Note 3) | 65,809 | 70,303 |
| Restricted investments – stadia projects (Note 3) | 85,586 | 85,949 |
| Secured interest on assets (Note 1) | 10,450 | 10,450 |
| PILOT lease receivable, net (Note 7) | 1,650,569 | 1,668,082 |
| Total non-current assets | 1,830,224 | 1,857,201 |
| Total assets | 1,875,491 | 1,902,982 |
| Deferred outflows of resources | | |
| Derivative instrument – interest rate swap (Note 6) | 12,404 | 18,517 |
| Liabilities | | |
| Current liabilities: | | |
| Accounts payable and accrued expenses | 1,598 | 42 |
| Due to New York City Economic Development Corporation | 2,235 | 867 |
| Bonds payable – current | 27,105 | 26,408 |
| Interest payable on bonds | 136,888 | 129,635 |
| Unearned revenues | 747 | 651 |
| Other liabilities | 3,111 | 4,088 |
| Total current liabilities | 171,684 | 161,691 |
| Non-current liabilities: | | |
| Bonds payable, net (Note 5) | 1,665,076 | 1,694,699 |
| Derivative instrument – interest rate swap (Note 6) | 12,404 | 18,517 |
| Total non-current liabilities | 1,677,480 | 1,713,216 |
| Total liabilities | 1,849,164 | 1,874,907 |
| Net position – unrestricted | \$ 38,731 | \$ 46,592 |

See accompanying notes.

New York City Industrial Development Agency
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Statements of Revenues, Expenses and Changes in Net Position
(in thousands)

| | Year Ended June 30 | |
|---|--------------------|-----------|
| | 2017 | 2016 |
| Operating revenues: | | |
| Fee income (Note 2) | \$ 1,956 | \$ 3,585 |
| Recapture and other related benefits (Note 2) | 437 | 187 |
| Other income (Note 2) | 93 | 43 |
| Total operating revenues | 2,486 | 3,815 |
| Operating expenses: | | |
| Management fees (Note 4) | 3,300 | 4,052 |
| Accounting fees | 61 | 60 |
| Consulting fees | 40 | – |
| Public hearing expenses | 46 | 32 |
| Marketing/advertising | 6 | 4 |
| Other expenses | 63 | 39 |
| Total operating expenses | 3,516 | 4,187 |
| Operating (loss) income | (1,030) | (372) |
| Non-operating revenues (expenses): | | |
| Investment income | 200 | 230 |
| Special project costs (Note 8) | (7,031) | (2,980) |
| PILOT lease income | 96,431 | 94,067 |
| PILOT investment income | 2,892 | 2,963 |
| Bond interest expense | (99,323) | (97,030) |
| Total non-operating revenues (expenses) | (6,831) | (2,750) |
| Change in net position | (7,861) | (3,122) |
| Net position, unrestricted, beginning of year | 46,592 | 49,714 |
| Net position, unrestricted, end of year | \$ 38,731 | \$ 46,592 |

See accompanying notes.

New York City Industrial Development Agency
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Statements of Cash Flows
(in thousands)

| | Year Ended June 30 | |
|---|--------------------|------------------|
| | 2017 | 2016 |
| Operating activities | | |
| Financing and other fees | \$ 2,012 | \$ 3,560 |
| Other income | 35 | 40 |
| Management fees paid | (3,300) | (4,052) |
| Consulting fees paid | (40) | – |
| Accounting fees paid | (42) | (59) |
| Public hearing fees paid | (38) | (35) |
| Marketing fees paid | (5) | (4) |
| Miscellaneous expenses paid | (4) | (14) |
| Funds held pending compliance with agreements | 43 | 316 |
| Return of funds held pending compliance with agreements | (616) | – |
| Recapture benefits and other penalties received | 6,462 | 2,637 |
| Payment to NYC and other agencies of recaptured benefits | (6,513) | (2,051) |
| Payment to EDC for contingency fees | (35) | (16) |
| Land sale proceeds | 54 | – |
| Net cash provided by operating activities | <u>(1,987)</u> | 322 |
| Investing activities | | |
| Sale of investments | 168,038 | 199,338 |
| Purchase of investments | (166,369) | (182,938) |
| Net receipts from investment agreement termination | 96 | 367 |
| Investment income | 2,892 | 2,963 |
| Interest income | 3 | 2 |
| Purchase of secured interest on assets | – | (10,450) |
| Net cash provided by (used in) investing activities | <u>4,660</u> | 9,282 |
| Capital and related financing activities | | |
| Interest payments on outstanding bonds | (80,140) | (78,411) |
| Bond principal redemption | (31,650) | (29,290) |
| Swap payments received | 4,427 | 2,359 |
| Swap payments made | (7,594) | (8,101) |
| Bond fees | (6,039) | (2,308) |
| PILOT revenue | 113,151 | 118,028 |
| Net cash provided by (used in) capital and related financing activities | <u>(7,845)</u> | 2,277 |
| Non-capital financing activities | | |
| Special projects costs paid | (4,141) | (2,508) |
| Net cash used in non-capital financing activities | <u>(4,141)</u> | (2,508) |
| Net increase (decrease) in cash and cash equivalents | <u>(9,313)</u> | 9,373 |
| Cash and cash equivalents at beginning of year | 80,325 | 70,952 |
| Cash and cash equivalents at end of year | <u>\$ 71,012</u> | <u>\$ 80,325</u> |

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Statements of Cash Flows (continued)

(in thousands)

| | Year Ended June 30 | |
|--|---------------------------|-------------|
| | 2017 | 2016 |
| Reconciliation of operating income to net cash provided by operating activities | | |
| Operating (loss) income | \$ (1,030) | \$ (372) |
| Adjustments to reconcile operating (loss) income to net cash provided by operating activities: | | |
| Provision for bad debt | 12 | 10 |
| Changes in operating assets and liabilities: | | |
| Fees receivable | (122) | (351) |
| Accounts payable and accrued expenses | 27 | (20) |
| Due to NYC Economic Development Corp. | 7 | 13 |
| Other liabilities | (978) | 716 |
| Unearned revenues | 97 | 326 |
| Net cash provided by operating activities | \$ (1,987) | \$ 322 |
| Supplemental disclosures of non-cash activities: | | |
| Unrealized loss on investments | \$ (126) | \$ (145) |

See accompanying notes.

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

1. Background and Organization

The New York City Industrial Development Agency (“IDA” or the “Agency”), a component unit of The City of New York (the “City”) for financial reporting purposes of the City, is a public benefit corporation of the State of New York (the “State”). IDA was established in 1974 to actively promote, retain, attract, encourage and develop an economically sound commerce and industry base to prevent unemployment and economic deterioration in the City.

The Agency is governed by a Board of Directors, which establishes official policies and reviews and approves requests for financial assistance. Its membership is prescribed by statute and includes a public official and mayoral appointees.

To support the activities of the Board of Directors, the Agency annually enters into a contract with the New York City Economic Development Corp. (“NYCEDC”), a not-for-profit corporation and a component unit of the City, organized to administer economic development programs which foster business expansion in the City. Under the terms set forth in the NYCEDC and IDA Agreement, NYCEDC is to provide IDA with all the professional, administrative and technical assistance it needs to accomplish its objectives. These services include comprehensive financial management, processing and presentation of projects to the Board of Directors and project compliance monitoring.

The Agency assists industrial and commercial organizations through “straight lease” structures. The straight lease provides tax benefits to the participating organizations (the “Beneficiaries”) to incentivize the acquisition and capital improvement of their facilities. The Agency may also assist Beneficiaries in obtaining long-term, low-cost financing for capital assets through a financing transaction (the “Financing Transaction”), which includes the issuance of double and triple tax-exempt industrial development bonds (“IDBs”). The Beneficiaries, in addition to satisfying legal requirements under the Agency’s governing laws, must meet certain economic development criteria, the most important of which is job creation and/or retention. Whether the Agency enters into a straight lease or issues IDBs, the Agency may provide one or more of the following tax benefits: exemption from mortgage recording tax; payments in lieu of real property taxes (“PILOT”) that are less than full taxes; and exemption from City and State sales and use taxes as applied to construction materials and machinery and equipment.

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Notes to Financial Statements (continued)

1. Background and Organization (continued)

The IDBs are special non-recourse conduit debt obligations of the Agency which are payable solely from the rents and revenues provided for in the Financing Lease to the Beneficiary. The IDBs are secured by a collateral interest in the Financing Lease, the Beneficiary's project property and, in certain circumstances, by guarantees from the Beneficiary's principals or affiliates or other forms of additional security. Both the IDBs and certain provisions of the Financing Lease are administered by an independent bond trustee appointed by the Agency.

When the Agency issues IDBs, the proceeds of the IDB financing are conveyed to an independent bond trustee for disbursement to the Beneficiary. The Beneficiary concurrently leases, and formerly sold, the project or other collateral to the Agency for a nominal sum and the Agency in turn leases the property or other collateral back to the Beneficiary for a period concurrent with the maturity of the related IDB or the term of the tax benefits. Rental payments are calculated to be sufficient to meet the debt service obligation on the IDB (the "Financing Lease"). The Financing Lease includes a bargain purchase option, which allows the Beneficiary to cancel the lease or, in those transactions in which the Beneficiary sold the property to the Agency, repurchase the property, for a nominal sum upon expiration of the Financing Lease and after satisfaction of all terms thereof.

The total conduit debt obligations outstanding totaled \$3.29 billion and \$4.69 billion for the years ended June 30, 2017 and 2016, respectively.

Due to the fact that (1) the IDBs are non-recourse conduit debt obligations to the Agency, (2) the Agency assigns its interest in the Financing Lease as collateral, and (3) the Agency has no substantive obligations under the Financing Lease (other than to convey back the project property at the end of the IDB term, and to issue IDBs in those projects where subsequent issuance is contemplated), the Agency has, in effect, none of the risks and rewards of the Financing Lease and related IDB financing. Accordingly, with the exception of certain fees derived from the Financing Transaction, the Financing Transaction itself is given no accounting recognition in the accompanying financial statements.

In addition to IDB financing, the Agency also issued Tax-Exempt PILOT Revenue Bonds, Taxable Rental Revenue Bonds, Taxable Installment Purchase Bonds and Taxable Lease Revenue Bonds in connection with the construction of the new Yankee Stadium and Citi Field (the "Stadia Projects"). Yankee Stadium, LLC, a Delaware limited liability company, and Queens Ballpark, LLC, a New York limited liability company, undertook the design, development, acquisition and construction of the Stadia Projects. The Taxable Bonds are special

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Notes to Financial Statements (continued)

1. Background and Organization (continued)

limited obligations of the Agency and are payable solely from revenues derived from a Lease Agreement with Yankee Stadium, LLC and a Lease Agreement and Installment Sales Agreement with Queens Ballpark Company, LLC and as such have no financial impact on the Agency's overall financial position or results of operations and, accordingly, are given no accounting recognition in the accompanying financial statements.

The Tax-Exempt PILOT Bonds are special limited obligations of the Agency payable solely from PILOT Revenues derived from PILOTs made by Yankee Stadium, LLC and Queens Ballpark Company, LLC. However, since the Tax-Exempt PILOT Bonds were issued to finance the construction of the Stadia and because the Agency is the legal owner of the Stadia, the Tax Exempt PILOT Bonds have been recorded in the Agency's books and records.

During fiscal year 2016, the Agency paid for a security interest in the amount of \$10.45 million in certain eligible equipment at the Fresh Direct facility, located in the Harlem River Yards, relating to the December 19, 2013 straight-lease transaction for the benefit of Fresh Direct LLC. The Agency will hold the security interest until the completion of project work by December 1, 2018, after which the Agency will terminate its security interest in the acquired assets of equipment.

2. Summary of Significant Accounting Policies

Basis of Accounting

IDA is classified as an "enterprise fund," as defined by the Governmental Accounting Standards Board ("GASB"), and, as such, the financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the US ("GAAP").

In accordance with GAAP, revenues are recognized in the period in which they are earned and expenses are recognized in the period in which they are incurred.

Cash Equivalents

The Agency considers all highly liquid investments purchased with original maturities of 90 days or less to be cash equivalents.

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Notes to Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Investments

Investments held by the Agency are recorded at fair value.

Upcoming Accounting Pronouncements

In March 2017, GASB issued Statement No. 85, *Omnibus 2017*. The objective of this Statement is to address practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, postemployment benefits (pensions and other postemployment) benefits, fair value measurement and application, and goodwill. The provisions of this statement are effective for fiscal years beginning after June 15, 2017. The Agency is evaluating the impact this standard will have on the Agency's financial statements.

In June 2017, GASB issued Statement No. 87, *Leases*. The objective of this Statement is to better meet the information needs of financial statement users by improving accounting and financial reporting for leases by governments. This Statement increases the usefulness of governments' financial statements by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. Provisions of this Statement are effective for fiscal years beginning after December 15, 2019. The Agency will evaluate the impact this standard will have on its financial statements.

Revenue and Expense Classification

Operating revenues consists of fee income from application fees, financing fees and compliance monitoring fees. Fees are recognized as earned. Compliance monitoring fees are received annually, in advance and deferred and amortized into income as earned.

Other operating income represents administrative fees and amounts, primarily penalties, associated with the recapture of IDA benefits remitted by certain beneficiaries. Recaptured IDA benefits represent the difference between the full tax amount and the amounts actually paid by beneficiaries and result from a beneficiary's violation of an IDA agreement.

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

2. Summary of Significant Accounting Policies (continued)

Recaptured benefits were recorded net of amounts due to the City and the State. The related recapture benefits that were due to the City were recorded as other liabilities until such time as they were disbursed to the City. For the year ended June 30, 2017, IDA remitted \$6.5 million to the City and other agencies relating to these recapture benefits, of which \$2.6 million was solely for the City. For the year ended June 30, 2016, IDA remitted \$2.0 million to the City and other agencies relating to these recapture benefits, of which \$1.5 million was solely for the City. IDA's operating expenses include management fees and other administrative expenses. All other revenues and expenses not described above are considered non-operating.

Bond Premium, Discount, and Other Bond Related Costs

Discount and premium on bonds are deferred and amortized to interest expense using a method approximating the effective interest method. Bond related costs are expensed in the period incurred.

3. Deposits and Investments

Deposits

At year-end, IDA's unrestricted bank balance was \$1.3 million. Of this amount, \$0.3 million was covered by the Federal Depository Insurance Corporation ("FDIC") and \$1.0 million was collateralized with securities held by the pledging financial institution.

The Non-Stadia Projects restricted bank balance was \$3.1 million. Of this amount, \$0.4 million was insured by the FDIC and \$2.7 million was collateralized with securities held by the pledging financial institution.

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

3. Deposits and Investments (continued)

Investments

As of June 30, 2017 and 2016, the Agency had the following investments (*in thousands*): Investments maturities are shown for June 30, 2017 only.

| | 2017 | | | |
|--|------------------|------------------|-----------------------|------------------|
| | Fair Value | | Investment Maturities | |
| | 2017 | 2016 | (In Years) | |
| | | | Less Than 1 | 1 to 2 |
| Money Market | \$ 794 | \$ 4,388 | \$ 794 | \$ – |
| Federal National Mort. Assn. Notes | 6,790 | – | – | 6,790 |
| Federal Home Loan Mort. Corp. Notes | 17,375 | 14,375 | 10,397 | 6,978 |
| Federal Home Loan Bank Notes | 3,795 | 6,032 | 999 | 2,796 |
| Federal Farm Credit Bank | 1,246 | 6,782 | – | 1,246 |
| Certificates of Deposit (over 90 days) | 1,059 | 4,185 | 1,059 | – |
| Total | <u>31,059</u> | 35,762 | <u>\$13,249</u> | <u>\$ 17,810</u> |
| Less: cash equivalents | (794) | (4,388) | | |
| Total unrestricted investments | <u>\$ 30,265</u> | <u>\$ 31,374</u> | | |

Fair Value Measurement – Fair value hierarchy categories the inputs to valuation techniques used to measure fair value into these levels. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

The Money Market Funds, categorized as Level 1, are valued at the unadjusted prices quoted in active principal markets for identical assets. US Agencies securities, categorized as Level 2, are valued based on models using observable inputs. Certificates of deposit are valued at cost.

IDA's investment policy permits the Agency to invest in obligations of the United States of America, where the payment of principal and interest is guaranteed, or in obligations guaranteed by agencies of the United States of America. Other investments include certificates of deposit, and time deposits (money market). All investments are either FDIC insured or registered and held by the Agency or its agent in the Agency's name.

Interest Rate Risk: The Agency has a formal investment policy which limits investment maturities to a maximum of two years from the date of purchase as a means of managing its exposure to fair value losses arising from increasing interest rates.

New York City Industrial Development Agency
(A Component Unit of The City of New York)

Notes to Financial Statements (continued)

3. Deposits and Investments (continued)

Credit Risk: It is the Agency's policy to limit its investments in debt securities to obligations of the United States of America and its agencies, and obligations of the State of New York. As of June 30, 2017, the Agency's investments in Federal National Mortgage Association, Federal Home Loan Bank, Federal Farm Credit Bank and Federal Home Loan Mortgage Corporation were rated AA+ by Standard & Poor's, Aaa by Moody's and AAA by Fitch Ratings.

Custodial Credit Risk: For investments, custodial credit risk is the risk that in the event of the failure of the counterparty, the Agency will not be able to recover the value of its investments that are in the possession of the outside party. Investment securities are exposed to custodial credit risk if the securities are uninsured or not registered in the name of the Agency and are held by either the counterparty or the counterparty's trust department or agent, but not in the Agency's name.

The Agency manages credit risk by limiting its custodial exposure to highly rated institutions and/or requiring high quality collateral be held by the counterparty.

Concentration of Credit Risk: The Agency places no limit on the amount the Agency may invest in any United States of America government backed securities. The following table shows investments that represent 5% or more of total investments (*\$ in thousands*):

| Issuer | Dollar Amount and Percentage of Total Investments | | | |
|-------------------------------------|--|--------|---------------|--------|
| | June 30, 2017 | | June 30, 2016 | |
| Federal Home Loan Mortgage Corp. \$ | 17,375 | 57.41% | \$ 14,375 | 45.82% |
| Federal Home Mortgage Assn. | 6,790 | 22.44 | - | - |
| Federal Home Loan Bank | 3,795 | 12.54 | 6,032 | 19.23 |
| Federal Farm Credit Bank | - | - | 6,782 | 21.62 |

Restricted Funds Held in Trust – Stadia Projects

Restricted cash, cash equivalents and investments, related to the Stadia Projects, are segregated and designated for purposes of the debt reserve fund and to pay future bond interest and principal payments. These investments are managed by an external investment portfolio manager. Qualified investments, as defined in the bond agreements, are made under the direction of the Agency.

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

3. Deposits and Investments (continued)

Under the bond agreements, the Agency does not have any obligation to make further contributions to the Stadium Construction Funds. Accordingly, the Agency's financial responsibility will not exceed the amounts currently on deposit in the managed investment portfolio. Therefore, the Agency's obligation is not affected by various risks which include credit risk, interest rate risk and concentration of credit risk. In addition, the restricted investments are not required to be administered in accordance with the Agency's or New York State investment guidelines. IDA's restricted bank balance for the Stadia Projects was \$12.3 million as of June 30, 2017. The restricted cash equivalents and restricted investments for the Stadia Projects were \$53.4 million and \$85.6 million, respectively, as of June 30, 2017.

4. Management Fees and Other Charges

To support the activities of the IDA, the Agency annually enters into a contract with the NYCEDC. Under the terms set forth in the NYCEDC and IDA Agreement, NYCEDC is to provide IDA with all the professional, administrative and technical assistance it needs to accomplish its objectives. These services include comprehensive financial management, processing and presentation of projects to the Board of Directors, and project compliance monitoring.

The fixed annual fee for these services is based on an agreement between NYCEDC and the Agency. Such fees amounted to \$3.3 million and \$4.1 million for the years ended June 30, 2017 and 2016, respectively. The decrease in the management fee is a result of bond transactions and related administrative costs being undertaken by Build NYC Resource Corporation, ("Build NYC"), a local development corporation organized to assist entities in obtaining tax-exempt and taxable bond financing, rather than by the Agency.

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

5. Bonds Payable

The changes in outstanding Series 2006 and Series 2009 Tax Exempt PILOT Bonds for the years ended June 30, 2017 and 2016 are summarized as follows (*in thousands*):

2017:

| Description | Bonds Outstanding June 30, 2016 | New Bond Issuances | Matured/ Called/ Redeemed | Bonds Outstanding June 30, 2017 | Amount Due Within One Year |
|--|---------------------------------------|--------------------------|---------------------------------|---------------------------------------|----------------------------------|
| Queens Baseball Stadium Project: | | | | | |
| Series 2006 PILOT Bonds, 3.6% to 5%, due 2046 | \$ 504,540 | \$ - | \$ 7,335 | \$ 497,205 | \$ 7,700 |
| Series 2009 PILOT Bonds, 4.0% to 6.50%, due 2046 | 77,150 | - | 890 | 76,260 | 935 |
| Yankee Stadium Project: | | | | | |
| Series 2006 PILOT Revenue Bonds, 3.6% to 5%, due 2046 | 662,670 | - | - | 662,670 | - |
| Series 2006 CPI Bonds, 3.2% to 3.5%, due 2027 | 184,985 | - | 13,650 | 171,335 | 14,195 |
| Series 2009 Capital Appreciation Bonds, 4.03% to 7.90%, due 2047 | 49,258 | - | 4,533 | 44,725 | 4,275 |
| Series 2009 Current Interest Term Bonds, 7.00%, due 2049 | 191,960 | - | - | 191,960 | - |
| Total | <u>1,670,563</u> | <u>\$ -</u> | <u>\$ 26,408</u> | <u>\$ 1,644,155</u> | <u>\$ 27,105</u> |
| Net premium (discount) | 50,544 | | | 48,026 | |
| Bonds payable, net | <u>\$ 1,721,107</u> | | | <u>\$ 1,692,181</u> | |

2016:

| Description | Bonds Outstanding June 30, 2015 | New Bond Issuances | Matured/ Called/ Redeemed | Bonds Outstanding June 30, 2016 | Amount Due Within One Year |
|--|---------------------------------------|--------------------------|---------------------------------|---------------------------------------|----------------------------------|
| Queens Baseball Stadium Project: | | | | | |
| Series 2006 PILOT Bonds, 3.6% to 5%, due 2046 | \$ 511,555 | \$ - | \$ 7,015 | \$ 504,540 | \$ 7,335 |
| Series 2009 PILOT Bonds, 4.0% to 6.50%, due 2046 | 78,000 | - | 850 | 77,150 | 890 |
| Yankee Stadium Project: | | | | | |
| Series 2006 PILOT Revenue Bonds, 3.6% to 5%, due 2046 | 662,670 | - | - | 662,670 | - |
| Series 2006 CPI Bonds, 3.2% to 3.5%, due 2027 | 198,120 | - | 13,135 | 184,985 | 13,650 |
| Series 2009 Capital Appreciation Bonds, 4.03% to 7.90%, due 2047 | 53,486 | - | 4,228 | 49,258 | 4,533 |
| Series 2009 Current Interest Term Bonds, 7.00%, due 2049 | 191,960 | - | - | 191,960 | - |
| Total | <u>1,695,791</u> | <u>\$ -</u> | <u>\$ 25,228</u> | <u>1,670,563</u> | <u>\$ 26,408</u> |
| Net premium (discount) | 53,102 | | | 50,544 | |
| Bonds payable, net | <u>\$ 1,748,893</u> | | | <u>\$ 1,721,107</u> | |

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

5. Bonds Payable (continued)

Queens Baseball Stadium Project

On August 22, 2006, IDA issued Tax Exempt PILOT Bonds (Queens Baseball Stadium Project) Series 2006 in the amount of \$547.4 million (the “PILOT Bonds”) for the purpose of financing the design, development, acquisition, construction, and equipping of a Major League Baseball Stadium to be used by the New York Mets professional baseball team, the improvement of certain parking facilities, and the demolition of Shea Stadium (collectively the “Project”), funding the capitalized interest funds, to purchase debt service reserve credit facilities, and to pay for bond issuance costs. The PILOT Bonds are special limited obligations of IDA payable solely from and secured by PILOT revenues made by Queens Ballpark Company, L.L.C. pursuant to the PILOT Agreement dated August 1, 2006, and certain funds and accounts held under the PILOT Bonds Indenture. Payment of the principal and interest on the PILOT Bonds is insured by an insurance policy from Ambac Assurance Corporation. No other funds or assets of IDA are pledged towards the payment of such bonds. The original issue premium of \$20.6 million is being amortized over the life of the Series 2006 bonds.

At June 30, 2017 and 2016, \$497.2 million and \$504.5 million, respectively, of the Series 2006 Bonds remained outstanding. The Series 2006 Bonds bear interest at fixed rates to the maturity thereof, payable semiannually each January 1 and July 1, commencing January 1, 2007.

On February 5, 2009, IDA issued additional Tax Exempt PILOT Bonds (Queens Baseball Stadium Project) Series 2009 in the amount of \$82.3 million (the “PILOT Bonds”) for the purpose of financing the completion of a Major League Baseball Stadium to be used by the New York Mets professional baseball team, the improvement of certain parking facilities, and the demolition of Shea Stadium (collectively the “Project”) (see Note 7), funding the capitalized interest funds, to purchase debt service reserve credit facilities, and to pay for bond issuance costs. The PILOT Bonds are special limited obligations of IDA payable solely from and secured by PILOT revenues made by Queens Ballpark Company, L.L.C. pursuant to the PILOT Agreement dated August 1, 2006, and certain funds and accounts held under the PILOT Bonds Indenture. Payment of the principal and interest on the PILOT Bonds is insured by an insurance policy from Assured Guaranty Corp. No other funds or assets of IDA are pledged towards the payment of such bonds. The original issue discount of \$1.2 million is being amortized over the life of the Series 2009 bonds.

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Notes to Financial Statements (continued)

5. Bonds Payable (continued)

At June 30, 2017 and 2016, \$76.3 million and \$77.2 million, respectively, of the Series 2009 Bonds remained outstanding. The Series 2009 Bonds bear interest at fixed rates to the maturity thereof, payable semiannually each January 1 and July 1, commencing July 1, 2009.

Yankee Stadium Project

On August 22, 2006, IDA issued Tax Exempt PILOT Revenue Bonds (Yankee Stadium Project) Series 2006 in the amount of \$942.6 million, which consist of the PILOT Revenue Bonds and the CPI Bonds in the amount of \$744.4 million and \$198.1 million, respectively, for the purpose of paying a portion of the design, development, acquisition, construction, and fitting out of a Major League Baseball Stadium located in the Bronx, New York to be used by the New York Yankees Major League Baseball team and to pay for various bond issuance costs. The PILOT Revenue Bonds are special limited obligations of IDA payable solely from and secured by PILOT revenues made by Yankee Stadium LLC pursuant to the PILOT Agreement dated August 1, 2006, and certain funds and accounts held under the PILOT Bonds Indenture. Payment of principal and interest on the PILOT Revenue Bonds maturing on September 1, 2009, March 1, 2010 through and including March 1, 2015, March 1, 2023, March 1, 2024, March 1, 2036, and certain related bonds maturing on March 1, 2046 is insured by an insurance policy from MBIA Insurance Corporation. Payment of principal and interest on the PILOT Revenue Bonds maturing on March 1, 2016 through and including March 1, 2022, March 1, 2025 through and including March 1, 2028, March 1, 2031, March 1, 2039, and certain bonds maturing on March 1, 2046 is insured by an insurance policy from Financial Guaranty Insurance Company. No other funds or assets of IDA are pledged towards the payment of such bonds.

The original issue premium of \$23.6 million is being amortized over the life of the Series 2006 bonds.

The CPI Bonds will pay interest to the bondholders on the first business day of each month beginning October 2, 2006 with funds provided by Goldman Sachs Capital Markets LP (“GSCM”) according to the Swap agreement between IDA and GSCM, dated August 16, 2006. On September 21, 2008, Goldman Sachs Bank USA became the successor to GSCM. Funds from the IDA capitalized interest account will be used to reimburse Goldman Sachs Bank USA at the fixed swap interest rates every March 1 and September 1, beginning March 1, 2007. The average fixed swap interest rates for the years ended June 30, 2017 and 2016 were 4.10% and 3.97%, respectively, due to the bond redemption during the fiscal year 2017. The average

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

5. Bonds Payable (continued)

CPI Swap interest rates for the years ended June 30, 2017 and 2016 were 2.54% and 1.33%, respectively.

Interest on the Series 2006 PILOT Revenue bonds, excluding the CPI Bonds, are payable on March 1 and September 1, in each year, beginning March 1, 2007. At June 30, 2017 and 2016, \$834.0 million and \$847.7 million, respectively, of the Series 2006 Revenue Bonds remained outstanding.

On February 5, 2009, IDA issued additional Tax Exempt PILOT Revenue Bonds (Yankee Stadium Project) Series 2009 in the amount of \$259.0 million, which consist of the PILOT Capital Appreciation Bonds and the PILOT Current Interest Term Bonds in the amount of \$67.0 million and \$192.0 million, respectively, for the purpose of completion of a Major League Baseball Stadium located in the Bronx, New York to be used by the New York Yankees Major League Baseball team and to pay for various bond issuance costs. The PILOT Revenue Bonds are special limited obligations of IDA payable solely from and secured by PILOT revenues made by Yankee Stadium LLC pursuant to the PILOT Agreement dated August 1, 2006 and certain funds and accounts held under the PILOT Bonds Indenture. Payment of the principal and interest on the PILOT Bonds is insured by an insurance policy from Assured Guaranty Corp. No other funds or assets of IDA are pledged towards the payment of such bonds. The original issue premium of \$31.3 million is being amortized over the life of the Series 2009 bonds.

At June 30, 2017 and 2016, \$236.7 million and \$241.2 million, respectively, of the Series 2009 Bonds remained outstanding. The Series 2009 Capital Appreciation Bonds accrete interest, payable only upon maturity or prior redemption. The Series 2009 Current Interest Term Bonds bear interest at a fixed rate of 7.0% to the maturity thereof, payable each September 1 and March 1, commencing September 1, 2009.

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

5. Bonds Payable (continued)

Required debt payments for the next five years and thereafter are as follows for the Stadia Projects (*in thousands*):

| Year Ended June 30, | Principal | Interest | Total |
|----------------------------|---------------------|---------------------|---------------------|
| 2018 | \$ 27,105 | \$ 94,387 | \$ 121,492 |
| 2019 | 27,744 | 92,744 | 120,488 |
| 2020 | 28,462 | 91,066 | 119,528 |
| 2021 | 29,296 | 89,357 | 118,653 |
| 2022 | 30,202 | 87,610 | 117,812 |
| 2023–2027 | 167,787 | 410,265 | 578,052 |
| 2028–2032 | 207,064 | 355,053 | 562,117 |
| 2033–2037 | 263,484 | 287,694 | 551,178 |
| 2038–2042 | 335,808 | 207,226 | 543,034 |
| 2043–2047 | 389,367 | 106,063 | 495,430 |
| 2048–2049 | 137,836 | 11,418 | 149,254 |
| Total | <u>\$ 1,644,155</u> | <u>\$ 1,832,883</u> | <u>\$ 3,477,038</u> |

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

5. Bonds Payable (continued)

Swap Payments and Associated Debt

The table that follows represents debt service payments on the CPI Bonds, plus the net swap payments associated with those bonds, as of June 30, 2017. The below amounts are included in the above required debt payment table. Although interest rates on variable rate debt change over time, the calculations included in the table below are based on the assumption that the average variable rate of 3.03% on June 30, 2017, remains constant over the life of the bonds (*in thousands*):

| Year Ended June 30 | CPI Bonds | | Fixed | | Total |
|--------------------|----------------------|--------------|--------------------------|----|---------|
| | Principal Maturities | CPI Interest | Interest Rate Swaps, Net | | |
| 2018 | \$ 14,195 | \$ 5,199 | \$ 1,860 | \$ | 21,254 |
| 2019 | 14,765 | 4,784 | 1,713 | | 21,262 |
| 2020 | 15,360 | 4,346 | 1,558 | | 21,264 |
| 2021 | 15,995 | 3,887 | 1,395 | | 21,277 |
| 2022 | 16,655 | 3,404 | 1,224 | | 21,283 |
| 2023–2027 | 94,365 | 8,952 | 3,232 | | 106,549 |
| Total | \$ 171,335 | \$ 30,572 | \$ 10,982 | \$ | 212,889 |

6. Derivative Instruments

Objectives of the Swaps

In connection with the issuance of the Series 2006 Tax Exempt PILOT Bonds maturing annually beginning on March 1, 2016 through and including March 1, 2027 (the “CPI Bonds”) currently outstanding under the Yankee Stadium Project, IDA has entered into a Swap Agreement to hedge the changes in the swap interest rates and associated cash flows of the CPI Bonds. Based on the consistency of the terms of the swap and the CPI Bonds, the swap is a hedging instrument using the consistent critical terms method.

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Notes to Financial Statements (continued)

6. Derivative Instruments (continued)

In accordance with GASB No. 53, *Accounting and Financial Reporting for Derivative Instruments*, the fair value of the derivative instrument liability and the corresponding deferred outflow of resources were \$12.4 million and \$18.5 million at June 30, 2017 and 2016, respectively.

Terms, Fair Values, and Credit Risk

The Agency pays a fixed interest rate on the notional amount that represents the principal amount of the related bonds. As noted under the “Basis Risk” paragraph in this note, the counterparty will be paying the Agency a floating interest rate on the notional amount of the swap which is expected to result in an amount that is equal to the variable interest payments to be made by the Agency to the Bondholders of the related CPI Bonds. At times, the payments due from the counterparty and the Agency will be netted and only one net payment will be made from one party to the other, but this will not change the Agency’s obligation to make the variable interest payments to the Bondholders of the related CPI Bonds. IDA will be exposed to variable rates if the counterparty to the swap defaults or if the swap is terminated; however IDA’s recourse with respect to the swap liability is only to the extent that the IDA receives a PILOT payment from the Yankees.

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Notes to Financial Statements (continued)

6. Derivative Instruments (continued)

The following table displays the terms of the Agency's hedging derivative instruments outstanding at June 30, 2017:

| Swap Effective Date | Swap Termination Date | Fixed Rate Paid | Variable Rate Received | Outstanding Notional Amounts | Counterparty *** |
|---------------------------|-----------------------------|-----------------------|------------------------------|------------------------------------|------------------------|
| 8/22/2006 | 3/1/2018 | 3.960 | CPI Rate** | \$14,195,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2019 | 4.010 | CPI Rate** | \$14,765,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2020 | 4.050 | CPI Rate** | \$15,360,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2021 | 4.090 | CPI Rate** | \$15,995,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2022 | 4.120 | CPI Rate** | \$16,655,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2023 | 4.140 | CPI Rate** | \$17,350,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2024 | 4.160 | CPI Rate** | \$18,075,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2025 | 4.180 | CPI Rate** | \$18,835,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2026 | 4.190 | CPI Rate** | \$19,630,000 | Goldman Sachs Bank USA |
| 8/22/2006 | 3/1/2027 | 4.210 | CPI Rate** | \$20,475,000 | Goldman Sachs Bank USA |

** The Consumer Price Index for purposes of the CPI Bonds is the Non-revised Index of Consumer Prices for All Urban Consumers (CPI-U) before seasonal adjustment (CPI), published monthly by the Bureau of Labor Statistics of the U.S. Department of Labor (BLS) and reported on Bloomberg CPURNSA.

*** On September 21, 2008, Goldman Sachs Bank USA became the successor to GSCM.

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Notes to Financial Statements (continued)

6. Derivative Instruments (continued)

The fair value balance and notional amounts of derivative instruments are within Level 2 category of the fair value hierarchy. The changes in fair value of such derivative instruments for the year ended as reported in the 2017 financial statements are as follows (*in thousands*):

| Change in Fair Value | | Fair Value at June 30, 2017 | | Notional |
|------------------------------|-----------------|-----------------------------|--------------------|-----------|
| Classification | Amount | Classification | Amount | Amount |
| Deferred inflow of resources | \$ 234 | Debt | \$ (292) | \$ 14,195 |
| Deferred inflow of resources | 286 | Debt | (517) | 14,765 |
| Deferred inflow of resources | 359 | Debt | (712) | 15,360 |
| Deferred inflow of resources | 451 | Debt | (905) | 15,995 |
| Deferred inflow of resources | 542 | Debt | (1,110) | 16,655 |
| Deferred inflow of resources | 627 | Debt | (1,327) | 17,350 |
| Deferred inflow of resources | 712 | Debt | (1,546) | 18,075 |
| Deferred inflow of resources | 794 | Debt | (1,772) | 18,835 |
| Deferred inflow of resources | 862 | Debt | (1,992) | 19,630 |
| Deferred inflow of resources | 923 | Debt | (2,231) | 20,475 |
| | <u>\$ 5,790</u> | | <u>\$ (12,404)</u> | |

Credit Risk

The swap agreements contain collateral agreements with the counterparty. The counterparty only posts collateral if (i) the rating of Goldman Sachs Bank falls to BBB+ or Baa1 or below from either of Moody's or S&P and (ii) the market value of the swap transactions covered by the credit support annex is in favor of the Agency in an amount that exceeds the threshold amount and the minimum transfer amount. Collateral that is posted can be cash, treasuries or agencies (FNMA, GNMA and FHLMC). This protects the Agency by mitigating the credit risk inherent in the swap. As of June 30, 2017, Goldman Sachs Bank USA is rated A+ by Standard and Poor's, A1 by Moody's, and A+ by Fitch Ratings. Additionally, the Agency is only obligated to pay as the counterparty to the extent of the receipt of PILOT revenues from Yankee Stadium LLC.

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Notes to Financial Statements (continued)

6. Derivative Instruments (continued)

Basis Risk

Basis risk exists to the extent the Agency's variable-rate bond coupon payments do not exactly equal the index on the swap. The floating rate that the Agency is entitled to receive under the swap agreement is expected to be identical to the floating rate payable by the Agency with respect to the CPI Bonds.

Interest Rate Risk

IDA's interest rate swaps serve to guard against a rise in variable interest rates associated with its outstanding variable rate bonds.

Termination Risk

The Agency retains the right to terminate any swap agreement at the market value prior to its scheduled termination date. The Agency has termination risk under the contract as defined in the swap documents and has purchased termination payment insurance on certain swap contracts, which acts as a buffer against a portion of potential termination payments if a termination event was to occur. As long as the swap insurer maintains at least a minimal rating as defined in the swap documents, the insurance policy will allow the Agency to avoid termination due to a decline in the credit rating of Agency bonds. If at the time of termination, the swap has a negative fair value, the Agency would be liable to the counterparty to the extent PILOTs are available, for a payment equal to the swap's fair value.

7. PILOT Lease Receivable, Net

IDA has entered into various direct financing lease agreements with two commercial entities (Queens Ballpark Company, LLC and Yankee Stadium, LLC) relating to the issuance of PILOT Bonds payable. The PILOT Bonds were used to finance the previously noted Stadia Projects. The lease agreements provide for basic rental payments by the tenants to IDA in an amount equal to the debt service on the bonds. Pursuant to the terms of the agreements, the debt service on these bonds are payable solely from scheduled rental payments, and IDA has no legal obligation to make any debt service payments on the bonds. Although variable interest rates will change over time, the calculations included in the tables below are based on the assumption that the variable rate on June 30, 2017 remains constant over the life of the leases.

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Notes to Financial Statements (continued)

7. PILOT Lease Receivable, Net (continued)

At June 30, 2017 and 2016, the outstanding leases and the receivable amounts were as follows (*in thousands*):

| | 2017 | 2016 |
|---|---------------------|--------------|
| Queens Stadium Project, through 2046 | \$ 1,083,801 | \$ 1,119,483 |
| Yankee Baseball Stadium Project, through 2049 | 2,287,734 | 2,362,018 |
| Aggregate lease receivable – gross | 3,371,535 | 3,481,501 |
| Less: deferred interest | (1,693,861) | (1,787,011) |
| Aggregate lease receivable – net | \$ 1,677,674 | \$ 1,694,490 |

The aggregate lease receipts due through 2022 and thereafter are as follows (*in thousands*):

| | Queens Stadium | Yankee Stadium | Total |
|--|---------------------------|---------------------------|---------------------|
| 2018 | \$ 43,900 | \$ 84,235 | \$ 128,135 |
| 2019 | 43,950 | 84,237 | 128,187 |
| 2020 | 44,000 | 84,233 | 128,233 |
| 2021 | 44,000 | 84,233 | 128,233 |
| 2022 | 44,000 | 84,237 | 128,237 |
| 2023–2027 | 220,700 | 321,179 | 541,879 |
| 2028–2032 | 221,750 | 321,173 | 542,923 |
| 2033–2037 | 223,150 | 321,180 | 544,330 |
| 2038–2042 | 225,100 | 321,179 | 546,279 |
| 2043–2047 | 158,900 | 384,665 | 543,565 |
| 2048–2050 | – | 162,929 | 162,929 |
| | 1,269,450 | 2,253,480 | 3,522,930 |
| Less: restricted funds related to stadia projects | | | (151,395) |
| | | | \$ 3,371,535 |

New York City Industrial Development Agency
(A Component Unit of The City of New York)

Notes to Financial Statements (continued)

7. PILOT Lease Receivable, Net (continued)

Lease payment receivable activity for the years ended June 30, 2017 and 2016, was as follows
(in thousands):

| | Beginning Balance July 1, 2016 | Additions | Reductions | Ending Balance June 30, 2017 |
|-------------------------|---|------------------|--------------------|---|
| Gross receivable | \$ 3,481,501 | \$ – | \$ (109,966) | \$ 3,371,535 |
| Less: deferred interest | 1,787,011 | – | (93,150) | 1,693,861 |
| Net receivable | <u>\$ 1,694,490</u> | <u>\$ –</u> | <u>\$ (16,816)</u> | <u>\$ 1,677,674</u> |

| | Beginning Balance July 1, 2015 | Additions | Reductions | Ending Balance June 30, 2016 |
|-------------------------|---|------------------|--------------------|---|
| Gross receivable | \$ 3,600,352 | \$ – | \$ (118,851) | \$ 3,481,501 |
| Less: deferred interest | 1,881,534 | – | (94,523) | 1,787,011 |
| Net receivable | <u>\$ 1,718,818</u> | <u>\$ –</u> | <u>\$ (24,328)</u> | <u>\$ 1,694,490</u> |

New York City Industrial Development Agency
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Notes to Financial Statements (continued)

8. Commitments

Pursuant to various approved agreements between IDA and NYCEDC, IDA was committed to fund projects being performed by NYCEDC related to the City’s commerce and industrial development (the “special project commitments”). The total special project commitments under these agreements amounted to approximately \$23.1 million with an outstanding obligation at June 30, 2017, of approximately \$6.1 million.

The Project Commitments, related approval dates, original and outstanding commitment balances are as follows (*in thousands*):

| Project | Approval Date | Total Commitment | Life-to-date Expenditures | Current Total De-Obligate | Outstanding Commitment |
|---|---------------|------------------|---------------------------|---------------------------|------------------------|
| Hunts Point Peninsula/Vision Plan | 07/29/03 | \$ 795 | \$ 731 | \$ — | \$ 64 |
| Willetts Point Development Strategy | 03/13/07 | 3,954 | 3,486 | 468 | — |
| Hunts Point Food Distribution Center, Development Feasibility Studies | 12/11/07 | 700 | 478 | — | 222 |
| Lower Manhattan Business Expansion Competition | 07/26/11 | 950 | 430 | 520 | — |
| Harlem Incubator | 02/14/12 | 500 | 220 | 280 | — |
| New York’s Next Top Makers | 01/08/13 | 930 | 907 | — | 23 |
| Staten Island Incubator | 04/09/13 | 250 | 250 | — | — |
| LINK: Progress Networks | 06/11/13 | 620 | 615 | 5 | — |
| LINK: Fast Track Entrepreneurship Program | 06/11/13 | 930 | 482 | 448 | — |
| Downtown Jamaica Workspace | 12/10/13 | 250 | — | — | 250 |
| Industrial Growth Initiative – Phase IV | 01/13/15 | 310 | 256 | — | 54 |
| Living Lab Network – Phase I | 04/14/15 | 600 | 312 | — | 288 |
| Workforce1 Industrial & Transportation Career Center Satellites | 06/09/15 | 3,200 | 1,529 | 71 | 1,600 |
| Neighborhood Retail Strategy Survey | 7/21/15 | 50 | 50 | — | — |
| Food Supply Chain Study | 12/8/15 | 300 | — | 300 | — |
| North Brooklyn Industrial Business Zone Land Use Framework | 12/8/15 | 500 | 498 | — | 2 |
| FutureWorks NYC / Advanced Manufacturing Network Centers | 12/8/15 | 8,295 | 4,728 | — | 3,567 |
| | | <u>\$ 23,134</u> | <u>\$ 14,972</u> | <u>\$ 2,092</u> | <u>\$ 6,070</u> |

For the years ended June 30, 2017 and 2016, \$7.0 million and \$3.0 million, respectively, have been incurred by the Agency related to the above projects and are included in special project costs on the accompanying statements of revenue, expenses and changes in net position.

New York City Industrial Development Agency
(A Component Unit of The City of New York)

Notes to Financial Statements (continued)

9. Contingencies

IDA, and in certain situations as co-defendant with the City and/or NYCEDC, is involved in personal injury, environmental claims, and other miscellaneous claims and lawsuits. In many of these matters there is liability coverage insuring the IDA and the IDA's clients are, in any case, obligated to indemnify IDA. IDA is unable to predict the outcome of each of these matters but believes that the IDA has meritorious defenses or positions with respect thereto. It is management's opinion that, except for the matters noted below, the ultimate resolution of these matters will not be material to the Agency.

Management believes that the following matters could have a material adverse effect on IDA's operations:

By letters dated January 7, 2009, December 2, 2009, and a Consent Order dated May 22, 2013, the New York State Department of Environmental Conservation ("DEC") has notified IDA that DEC will seek contribution from IDA in connection with the remediation, respectively, of three sites in Brooklyn, one site in Long Island City, and another site in Queens that are or were used by clients to which IDA has provided financial assistance. If IDA is found to have liability, IDA would be entitled to indemnification from these clients. However, IDA believes that the remediation costs will be substantial and would exceed the clients' ability to meet their indemnity obligations.

IDA is unable to predict the outcome of the matters described above, but believes it has meritorious defenses with respect thereto.

10. Risk Management

IDA is exposed to various risks of loss-related torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters. IDA requires all beneficiaries to purchase and maintain commercial insurance coverage for these risks and name the IDA as additional insured. Settled claims resulting from these risks have not exceeded commercial insurance coverage provided by the beneficiaries in any of the past fiscal years.

Supplemental Information

NEW YORK CITY INDUSTRIAL DEVELOPMENT AGENCY
(a component unit of the City of New York)
STATEMENTS OF NET POSITION
(in thousands)

| | Unrestricted | Restricted | | | June 30, | |
|---|------------------|---------------------------------|---------------------------------|------------------|------------------|------------------|
| | | Queens Baseball Stadium Project | Yankee Baseball Stadium Project | Total Restricted | 2017 | 2016 |
| Assets | | | | | | |
| Current Assets: | | | | | | |
| Cash and cash equivalents | \$ 2,092 | \$ - | \$ - | \$ - | \$ 2,092 | \$ 5,934 |
| Investments (Note 5) | 12,456 | - | - | - | 12,456 | 8,957 |
| Restricted cash (Note 5) | 3,111 | - | - | - | 3,111 | 4,088 |
| Fees receivable, net of allowance for doubtful account of \$24 and \$17, respectively | 503 | - | - | - | 503 | 394 |
| PILOT lease receivable, net | - | 8,635 | 18,470 | 27,105 | 27,105 | 26,408 |
| Total current assets | 18,162 | 8,635 | 18,470 | 27,105 | 45,267 | 45,781 |
| Non-current assets: | | | | | | |
| Investments | 17,810 | - | - | - | 17,810 | 22,417 |
| Restricted cash and cash equivalents-stadia projects | - | 45,389 | 20,420 | 65,809 | 65,809 | 70,303 |
| Restricted investments -stadia projects | - | - | 85,586 | 85,586 | 85,586 | 85,949 |
| Secured interest on assets | 10,450 | - | - | - | 10,450 | 10,450 |
| PILOT lease receivable, net | - | 545,899 | 1,104,670 | 1,650,569 | 1,650,569 | 1,668,082 |
| Total non-current assets | 28,260 | 591,288 | 1,210,676 | 1,801,964 | 1,830,224 | 1,857,201 |
| Total assets | 46,422 | 599,923 | 1,229,146 | 1,829,069 | 1,875,491 | 1,902,982 |
| Deferred outflows of resources | | | | | | |
| Derivative instrument - interest rate swap | - | - | 12,404 | 12,404 | 12,404 | 18,517 |
| Liabilities | | | | | | |
| Current liabilities: | | | | | | |
| Accounts payable and accrued expenses | 1,598 | - | - | - | 1,598 | 42 |
| Due to NYC Economic Development Corp. | 2,235 | - | - | - | 2,235 | 867 |
| Bonds payable - current | - | 8,635 | 18,470 | 27,105 | 27,105 | 26,408 |
| Interest payable on bonds | - | 14,748 | 122,140 | 136,888 | 136,888 | 129,635 |
| Unearned revenues | 747 | - | - | - | 747 | 651 |
| Other liabilities | 3,111 | - | - | - | 3,111 | 4,088 |
| Total current liabilities | 7,691 | 23,383 | 140,610 | 163,993 | 171,684 | 161,691 |
| Non-current liabilities | | | | | | |
| Bonds payable, net | - | 576,540 | 1,088,536 | 1,665,076 | 1,665,076 | 1,694,699 |
| Derivative instrument-interest rate swap | - | - | 12,404 | 12,404 | 12,404 | 18,517 |
| Total non-current liabilities | - | 576,540 | 1,100,940 | 1,677,480 | 1,677,480 | 1,713,216 |
| Total liabilities | 7,691 | 599,923 | 1,241,550 | 1,841,473 | 1,849,164 | 1,874,907 |
| Net position - unrestricted | \$ 38,731 | \$ - | \$ - | \$ - | \$ 38,731 | \$ 46,592 |

See accompanying notes.

II. Government Auditing Standards Section



Report of Independent Auditors on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*

The Management and the Board of Directors
New York City Industrial Development Agency

We have audited, in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the New York City Industrial Development Agency (the “Agency”), a component unit of The City of New York, which comprise the statement of net position as of June 30, 2017, and the related statements of revenues, expenses and changes in net position, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 29, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Agency’s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Agency’s internal control. Accordingly, we do not express an opinion on the effectiveness of the Agency’s internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity’s financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Agency's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Ernst & Young LLP

September 29, 2017